# Tips & Tricks to Improve Efficiency, Patient Management, & Cash Flow

Block & Biggs Road Show





#### Who Are We?

- Bradley M. Block, M.D.
  - Family Physician in independently owned, four physician Family Medicine group in Oviedo, Florida
  - eCW User for 9 years
- William "Reddy" Biggs, M.D.
  - Endocrinologist in independently owned, twenty-three physician Internal Medicine Multi-Specialty group in Amarillo, Texas
  - eCW User for 7 years



### Why Were We Asked to Speak?

- Both of us:
  - "eClini-Geeks" on the eCW Web User's Forum for assisting users w/ expert eCW advice
    - Dr Block written over 1,400 posts
    - Dr Biggs written over 2,900 posts & is a Forum Moderator
  - Beta testers for new modules & versions of eCW
  - Attested for EHR MU Bonus 2011 & for 2012



#### Goal of Our Talk



- Streamline Your Office Workflow &
   Transform Your Practice into a Modern
   Platform of Patient Care by Maximizing
   Tools Available to You
- Make Note of at least 3 Ideas Presented



# Why Bother to Implement Changes – How Does This Benefit Me?

- Increase Efficiency
- Improve Documentation
- Enrich Quality of Care
- Enhance Patient Satisfaction
- Save Money & Boost Income



#### Overview of Our Presentation

Share Tips, Tricks & Examples on how to better utilize both eCW Capabilities &

non-eCW Technologies

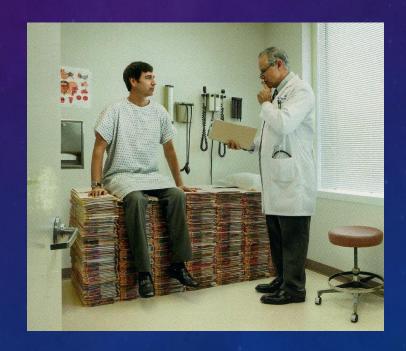
Mid Office (Medical Providers)



eClinicalWorks

#### Mid Office

Patient Management & Charting of the Past





### Mid Office

Patient Care & Charting of the Future







### Digital Testing & Digitizing Data

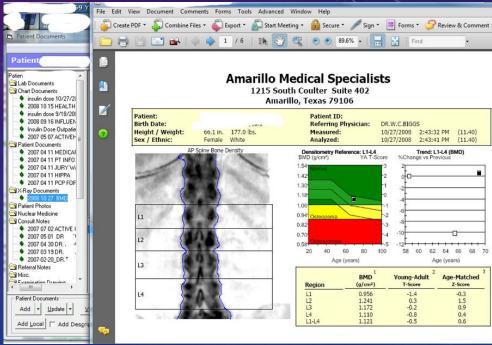
- Increase Efficiency for Reviewing & Finding Data
- Increase Quality of Care Better Image Quality & Comparison Capabilities
- Save on Staff Time -Reduces Staff Payroll & Benefit Costs
- Save on Supply Costs & Space





### Bone Densitometer Reports via PDF





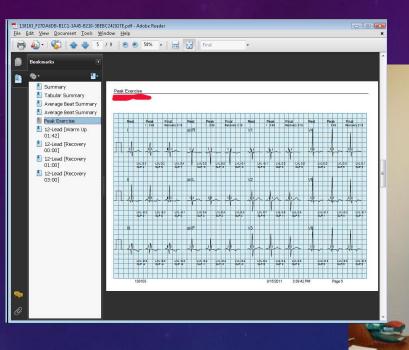


### Digitize Data – Don't Print Reports!

- NEVER Print to Paper just to Scan Back into eCW
- "Print" to "Cute PDF" & "Save" into Fax Inbox (set up as the "F-Drive" on each PC)
- Staff Attaches PDF Report from Incoming Fax to Patient Chart & Assigns to Physician



### Digital Stress Testing – A clue that you can Save Paper





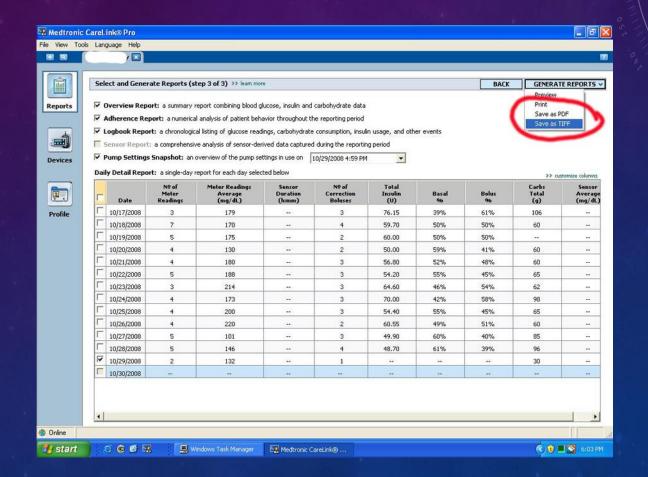
### Hospital Internet Portal Reports – Labs, Radiology, Consults via Cute PDF

				7 / \
Lab View	8/15/2013 04:35	8/15/2013 00:00	8/14/2013 16:35	8/14/2013 15:20
Hematology				
WBC	H 15.00			
RBC	L 2.80			
Hgb	L 8.4	L 9.6		L 10.3
Hct	L 25.4	L 29.4		L 30.4
MCV	90.7			
MCH	30.0			
MCHC	33.1			
RDW	13.9			
Platelet Count	159			
MPV	10.8			
Neutrophils	H 85.1			
Bands				
Lymphocytes	L 6.6			
Monocytes	5.1			
Eosinophils	3.1			
Basophils	0.1			
Abs Neutrophil Cnt	H 12.77			



### Digitize Diabetic Data – BG Meters & Insulin Pumps

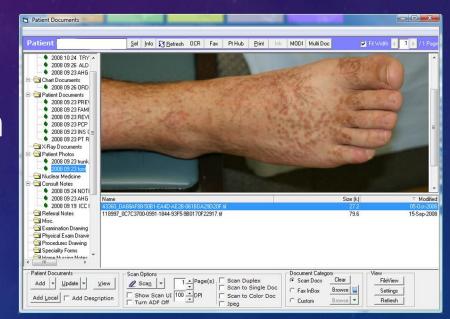
Some Export PDF or TIFF files (TIFF is usually smaller)



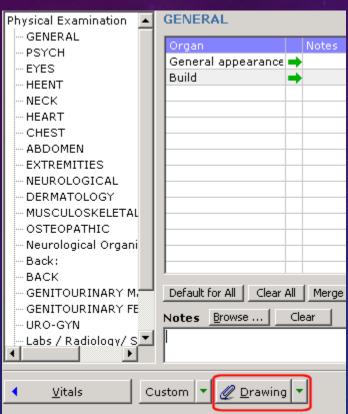


### Digitizing Photos — Use a Digital Camera for High Quality Photos

- Don't get too many megapixels -3mp is plenty
- Eye-Fi card pushes
   photo to Fax Inbox, then
   attached from there to
   patient chart
- For non-WIFI SD cards -copy into patient chartvia SD slot in PC



# Use Your Tablet PC Web Cam for Photos - Easily Linked into Visit Notes

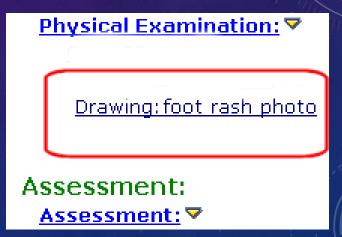






# Take & Insert Photos into your Notes with Your Tablet PC Web Cam







# Digital Data Staff can work anytime / anywhere





# Chart Like a Pro with Electronic Charting

- ■Increase Efficiency Providers & Staff
- Improve Documentation for Future Reference & Med Mal Protection
- Provide Standardization to Reduce Billing Errors

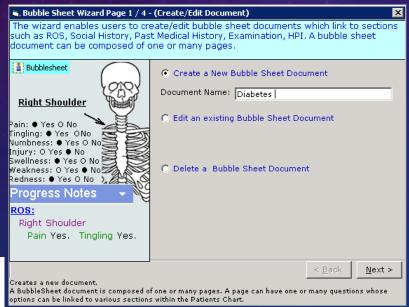






### Bubble Sheets – Use Technology to Let Patients Create Your Notes

- Bubble Sheet Wizard
- Forms for PatientsPrinted on Demand



#### V OF SYSTEMS Amarillo Medic SPECIALIST

Thank you for coming to our office today. We need to update your information on a regular basis. We are asking you to report any of the following problems, whether it is a new or new problem. Fill in the circles on any problems you have so we can scan in your answers If you have none of the problems, leave the circles blank. This is page 1 of 3 pages.

GENERAL				• •		
None of these probl	lems	O	None			
fever		Yes		fatigue	O	Yes
loss of appetite	O	Yes		weight loss	O	Yes
weight gain	O	Yes		weakness	O	Yes
chills	O	Yes		sweats	O	Yes
OPHTHALMOLO	CV					
None of these probl		0	None	blood in eye	0	Yes
vision loss		Yes	110110	itchy eyes		Yes
change in vision		Yes		dry eyes		Yes
double vision		Yes		red eyes		Yes
EARS, NOSE, TH	DO.	т				
None of these probl			None			
nosebleeds		Yes	Tione	swollen lymph nodes	0	Ves
decreased hearing				dizziness		Yes
ringing in ears		Yes		lump on throat		Yes
pain in ears		Yes		sores in mouth		Yes
pain in cars		Yes		pain in mouth or teeth		
a . <b>D</b> DV0V aav.						
CARDIOVASCUI		0	NT			
None of these proble chest pain			None	shortness of breath	_	V
I						Yes
palpitations	О	Yes		leg swelling	O	Yes
RESPIRATORY						
None of these probl			None			
chest congestion				cough		Yes
pain with deep brea				cough up blood		Yes
wheezing	O			coughing up phlegm	O	Yes
tobacco use	О	Yes				
GASTROENTER	olo	GY				
None of these probl			None			
nausea		Yes		food has problem going	ng o	
pain on swallowing				bloating		O Yes
burp up food		Yes		stomach pain		O Yes
heartburn	O	Yes		abdominal pain		O Yes
vomiting	O	Yes		change in bowel habit	ŝ	O Yes
vomiting blood	O	Yes		pain in rectal area		O Yes

blood in stool

### Diabetes Bubble Sheet Questionnaire

Amarillo Medical SPECIALISTS  DIABETES SURVEY Please darken the circles completely	What diet are you following? O not following a diet O carbohydrate counting O avoid fats and starches O Weight Watchers  O word fats and starches O Weight Watchers
How are you feeling since last visit? O I feel fine, no new complaints O I have new problems to discuss	How often do you exercise?  O no exercise O once a week O once a week O 2 -3 times a week
Have there been any hospital admissions or ER visits since last visit here? O no O went to ER O admitted to the hospital  Any family members recently diagnosed with these medical problems since your last visit here? O no new medical problems in family	How are you exercising? O no exercise O walking O bicycling outdoor or indoor O go to Curves O go to fitness center O go to fitness center O softball / volleyball or other team sport
O diabetes O osteoporosis O heart attack O pituitary disease O stroke O other endocrine illness O cancer  How often do you usually check your blood sugar?	When was your last eye exam? O have not had an eye exam O within the last 3 months O 3 – 12 months ago O within the last 3 months O 3 – 12 months ago
O 4 or more times a day O once a day O 3 times a day O less than once a day O 2 times a day O not monitoring  Did you bring your meter today? O Yes O No	Which doctor did you see for your last eye exam.  (please ask your eye doctor to send us copies of your eye exam – thanks)  O Rush O Gerald O Eddie Ysasaqa O Latta
How often are you having low blood sugar episodes / hypoglycemia?           O never         O 2 - 4 per week           O less than 1 a month         O 5 - 6 per week           O 1 - 3 per month         O daily           O 1 a week         O more than one a day	O Aragon         O Bass           O Klein         O Houghton           O Dobler-Dixon         O Chaffin           O Crnic         O Townsend           O Weinberger         O Alpar           O Murrell         O Simmons
Have any reactions been so severe as to require paramedics, an ER visit, or the assistance of anyone to bring you out of it? O Yes O No  Do you carry anything to treat hypoglycemia with you and in your car?	O Moore O O'Brien O Other O Can't remember doctor's name  Complications that you are aware of from your diabetes: (choose all that apply) O Neuropathy pain O Heart disease
O Yes O No  Do you have a Glucagon Emergency Kit at home? O Yes, and it is in date O Yes, expired or not sure on date O No	O Neuropathy numbness O Eye damage O Stornach doesn't empty O Kidney disease O Foot ulcer O Erectile dysfunction
Do you have a Medic Alert bracelet or necklace? O Yes, and I wear it today O Yes, but didn't wear it O No When was your last dietitian appointment?	Your feet: (choose all that apply) O Have no calluses or ulcers O Have calluses O Have a <b>new</b> ulcer O Have toenail thickening or fungus O Have one or more chronic ulcers
O less than 1 year ago O 1 -2 years ago O more than 2 year ago O have never seen a dietitian  PAGE 1	PAGE 2 - DIABETES SURVEY

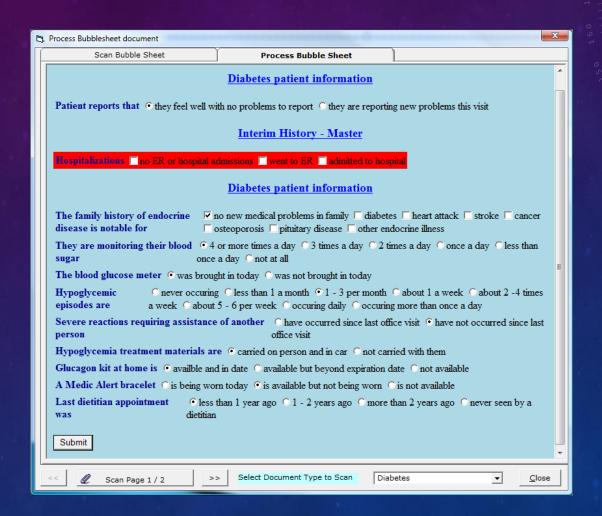


# Front Desk Scans in Bubblesheets Filled Out by Patients



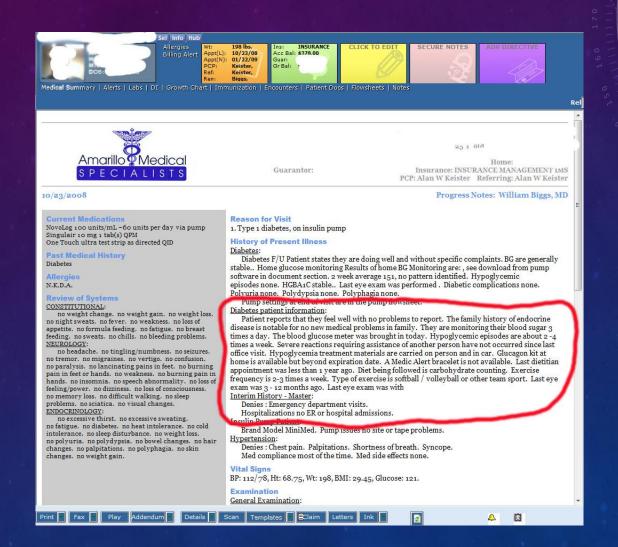


### Scanner Operator Editing





#### Finished Result in Visit Note

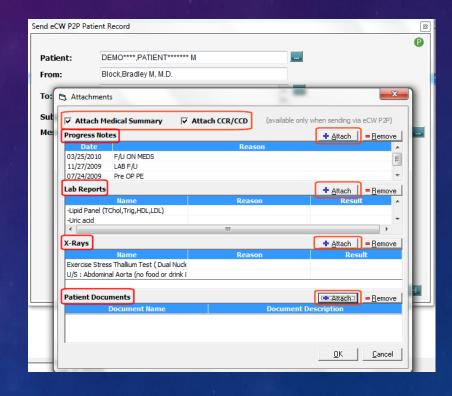




### P2P - Let Other eCW Docs Fill in the Chart for You

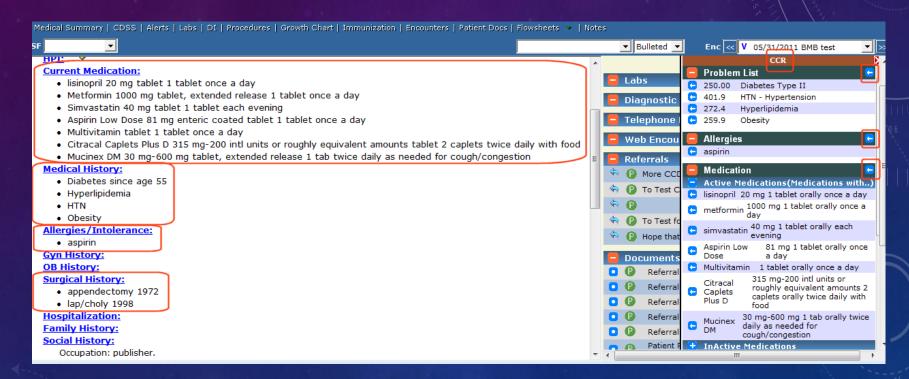
- Transmit & ShareSecure Patient MedicalInformation betweenProviders
- No printing or faxing necessary







# P2P – Import CCR Data Directly & Accurately Into Note in Seconds



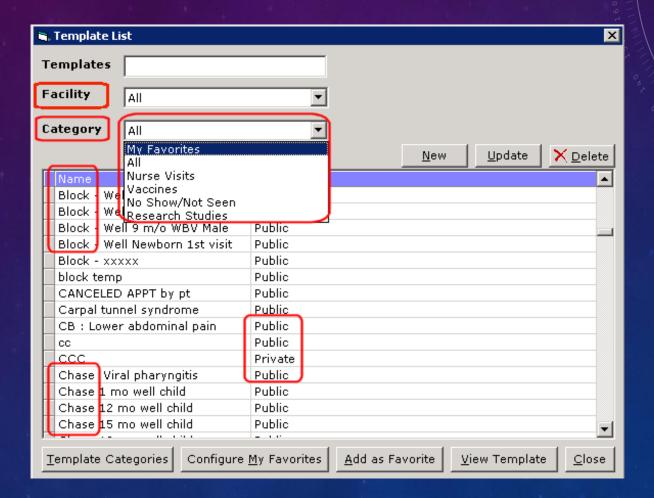


### **Creative Use of Templates**

<u>M</u>erge Template

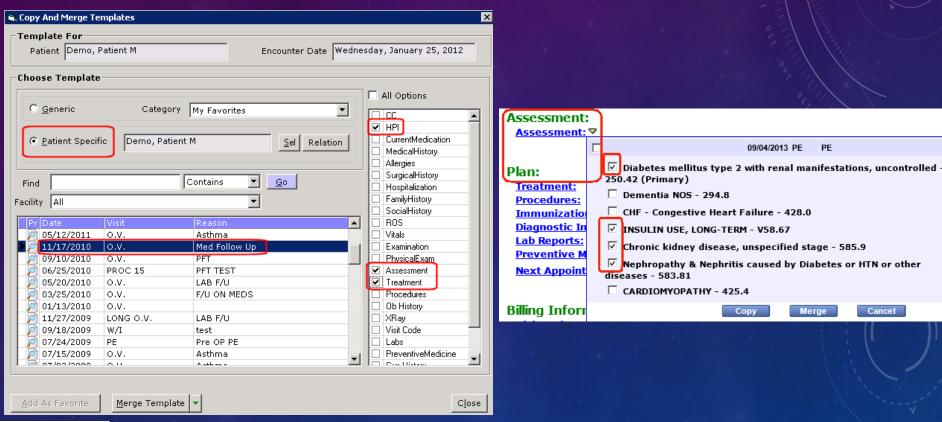


# Template Categories, Facilities, Ownership by Name & "Private" Status



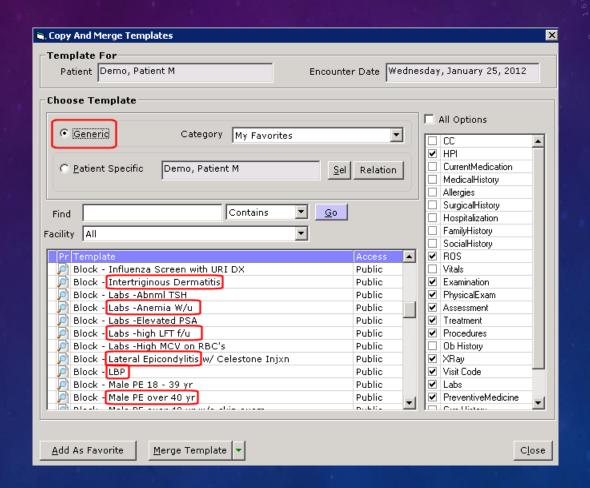


### Carry Forward Chronic Medical Problems - use Carets to split sections



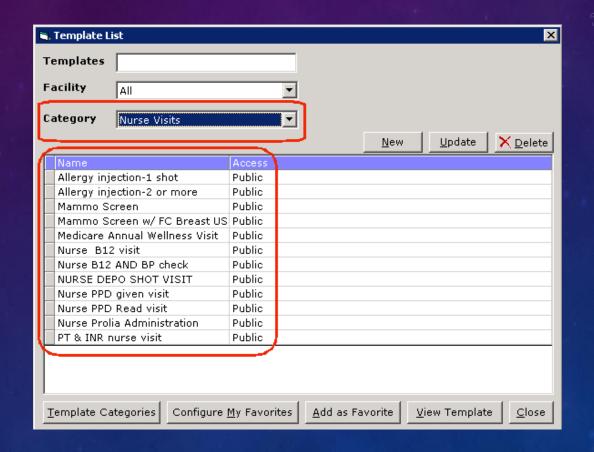


### Create Templates that can Mix & Match with others



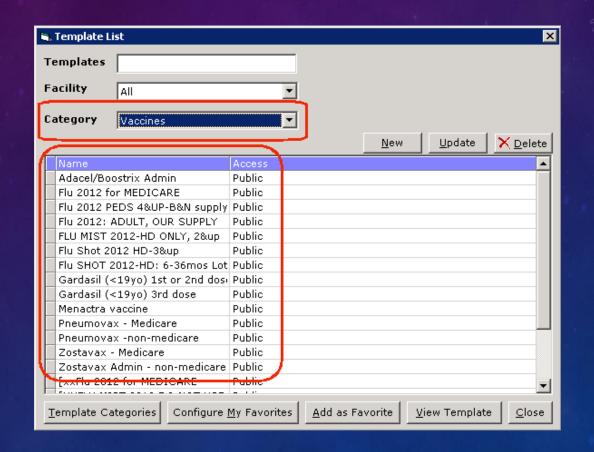


# Ensure Nurses Insert Correct Documentation and DX & CPT Coding





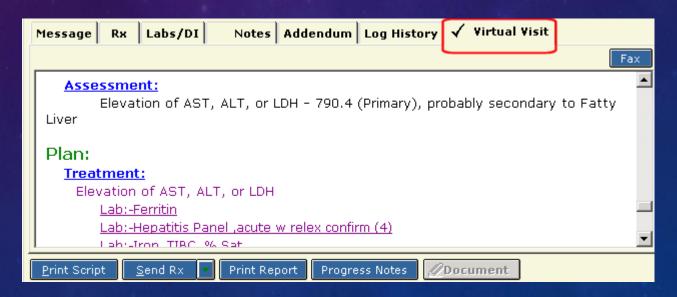
# Keep Coding Correct – Special Needs – Immunizations - DX & Vax Admin





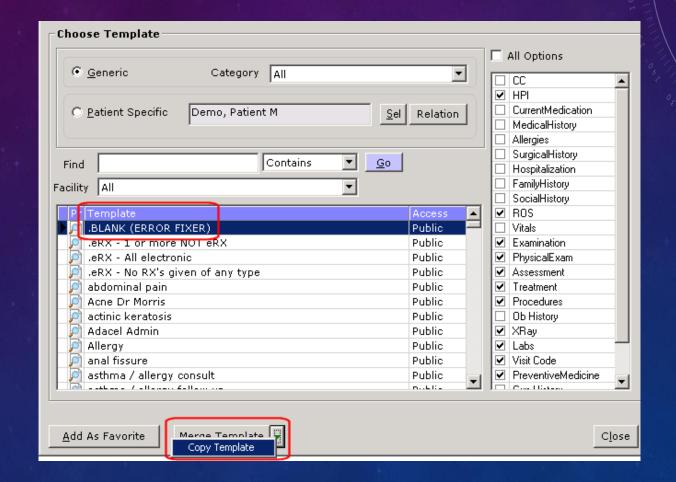
# TE's Can Use Templates to Order Tests through Virtual Visit





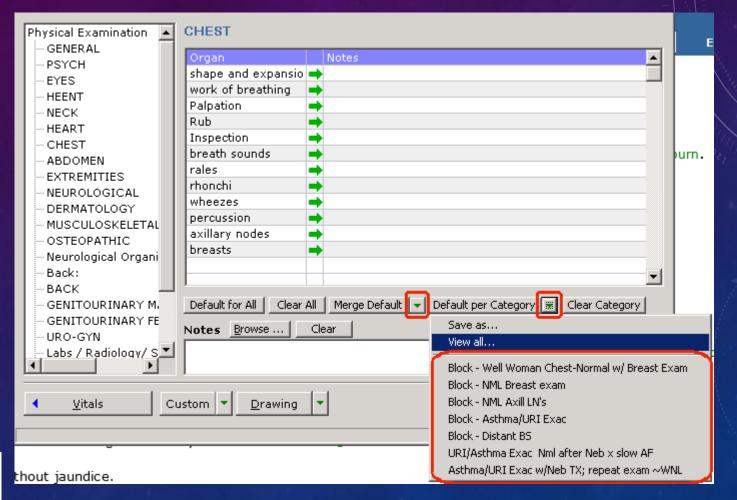


# Fix Charting Errors - Overwrite with "Blank" Notes Template (using "Copy" Function)





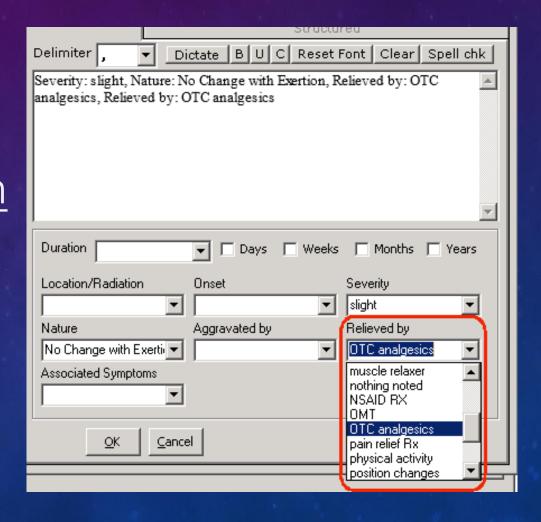
### Special PE Organ System Templates





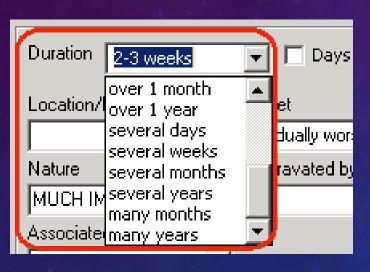
### Templates Don't Solve Everything - Customize HPI Pull-Downs

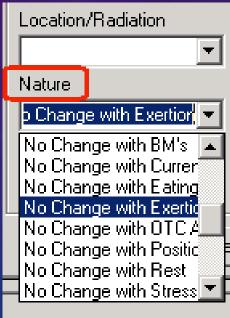
Add Descriptors
 that will Appear in
 All HPI Categories
 via Admin Band "Notes" section

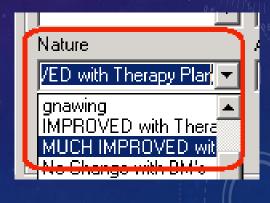




#### Make HPI Pull-Downs Work For You

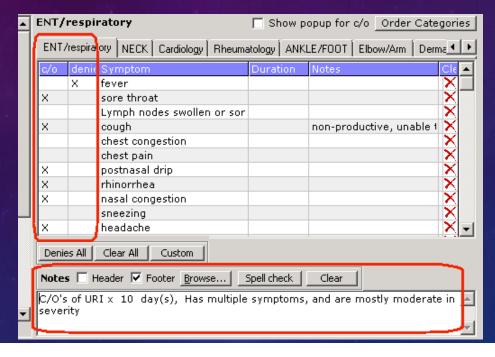








## Use HPI Footers or Headers for Common Details





#### ENT/respiratory

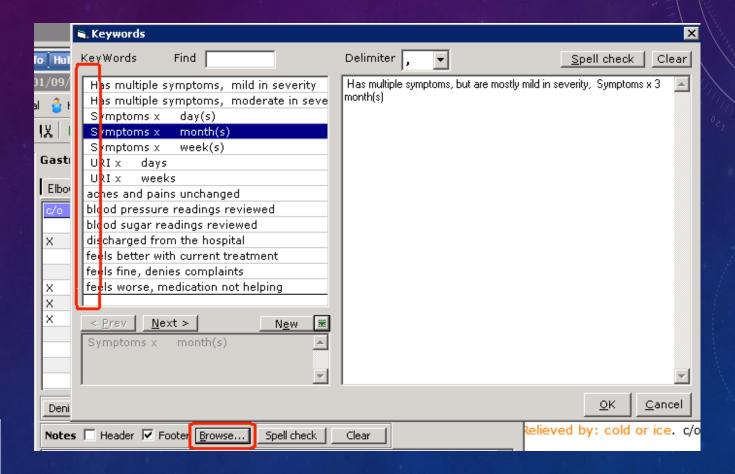
C/O's of URI x 10 day(s), Has multiple symptoms, and are mostly moderate in severity.

33 year old female presents with c/o sore throat. c/o cough non-productive, **unable to sleep at night due to cough**. c/o postnasal drip. c/o rhinorrhea. c/o nasal congestion. c/o headache. c/o sinus drainage. c/o sinus congestion. c/o malaise. c/o myalgias.

Denies : fever.

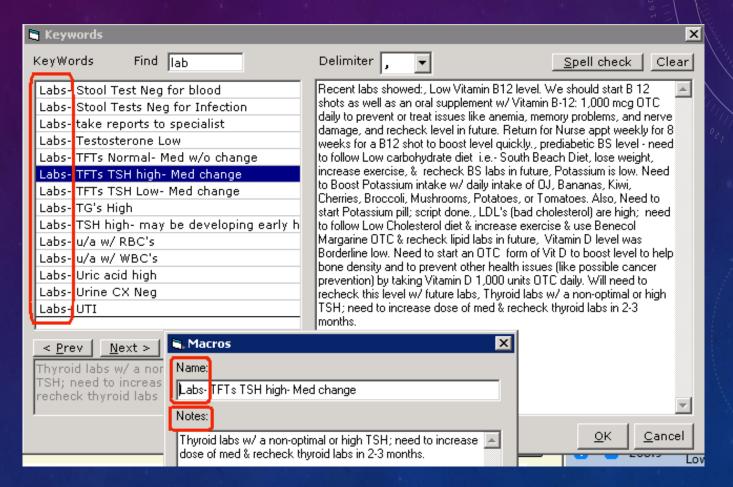


## Macros – Prioritize More Common Ones by Name for Easy Access





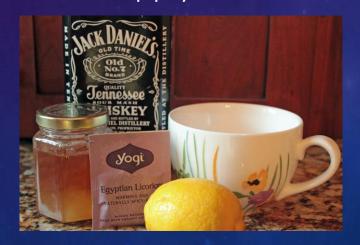
## Macros – Group Items by Name For Quicker Use





# Remedies for Providing & Documenting Treatment Plans Efficiently & Effectively in the Digital Age

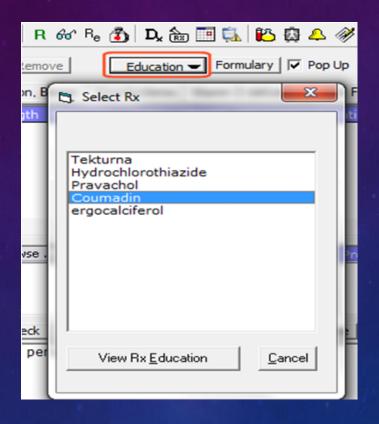
- Increase Provider Efficiency
- Enhance Documentation
- Improve Quality Of Care via Better Patient Education & Better Standardization of Care
- Boost Patient Satisfaction
- Save on Supply Costs

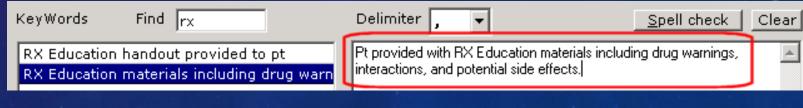






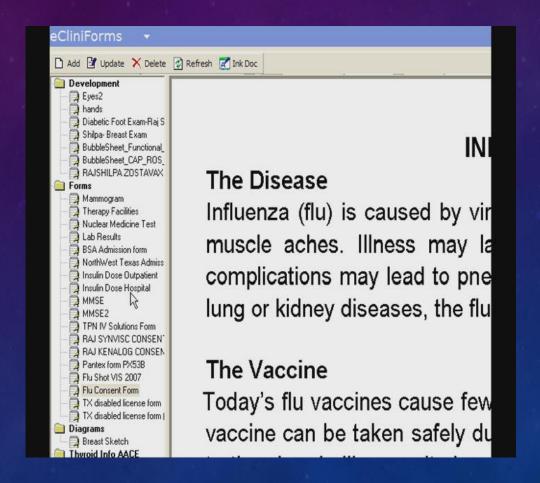
#### **Educate Patients via RX Education**





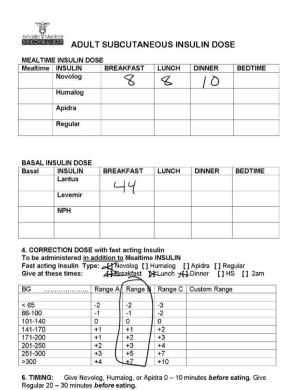


## Use eCliniForms to Educate Patients – Print on Demand





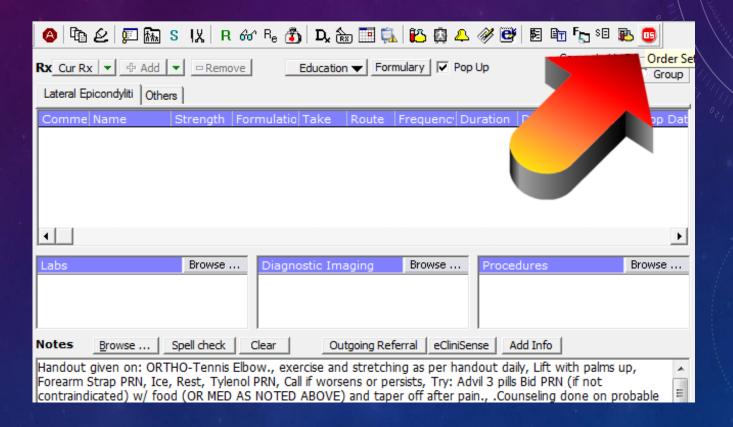
## Insulin Instruction Form - Digitally Ink, Print & Save



Date: 10-31-08



#### Order Set PDF's for Patient Education





## Print PDF's as Needed & Document Education Provided (via "Order")

Patient Education			
PDF		Order	
	Rotator Cuff Injury .pdf		
	Shoulder Bursitis .pdf	<b>&gt;</b>	
	Frozen Shoulder .pdf	<b>◇</b>	
	Lateral Epicondylitis .pdf	<b>◇</b>	
	Medial Epicondylitis .pdf	<b>②</b>	
	De Quervains Tenosynovitis .pdf	<b>②</b>	
	Wrist Tendonitis.pdf	<b>②</b>	
	Biceps Tendonitis.pdf	<b>②</b>	
	Triceps Tendonitis.pdf		



# Add PDF's to eCW Order Sets from Web downloads or Create Customized PDF's with PDF Editor or from WORD/TIFF documents via printing to Cute PDF



Preventing Falls in

#### **Seniors With Diabetes**

Many residents have a fear of falling—and for good reason 12:

- The incidence of falls increases greatly at age 75
- 1 out of 5 falls can be fatal for those over age 85

Furthermore, diabetes itself can increase the risk for falls because of slower reflexes, vision problems, obesity, medications, and foot problems.<sup>54</sup>

#### You Can Make a Difference...

You can play an important role in helping to keep residents safe by understanding how to identify the risks associated with falling—as well as ways to help prevent falls.

#### Risk Factors for Falling

Medical Risk Factors

- Diabetes
- Poor nutrition
- Dehydration
- Nighttime bladder problems
- Alzheimer's disease or dementia



from the bathroom.2

Vision impairment

Diminished strength

Foot disorders

Bradley M. Block, M.D. Craig P. Chase, M.D.

Amy J. Nation, D.O. Susan G. Smolen, M.D.

#### Going Gluten Free

You have been advised by your doctor to adopt a gluten free diet. Basically, all this means is avoid grains that have gluten -- the main ones are wheat, barley, rye and most oats. Oats must be grown in a field that has been free of wheat for at least two years and must be processed in a gluten-free plant to be "gluten-free". It is, however, naturally gluten-free. You can buy gluten-free oats at Chamberlains. Feel free to also enjoy these other gluten-free grains: quinoa, buckwheat, and millet.

Got it? So, avoid the bad grains and eat only the good ones. Of course, you can still enjoy meat (in moderation), lots of vegetables, fruits and nuts.

In theory gluten free eating is simple, in actuality it can be a bit daunting as you discover that gluten is all over the place, even where you least expect it!

If you are like most people, on occasion, you like the convenience of ready-made foods. It is likely that the manufacturer used an ingredient or two containing gluten. Even if you do cook it all from scratch, there are some hidden "gluten traps". Gluten travels under many aliases — check the labels for ingredients like some artificial colors, brewers yeast, malt, modified food starch...but wait there's more...lots more. It is exasperating to find that innocent-sounding things like vanilla, deli meats, hot dogs, marinades, salad dressing, vinegars, medications, French fries, candy and soy sauce often contain gluten.

Check out this webpage for a list of unsafe or questionable ingredients: http://www.celiac.com/articles/182/1/Unsafe-Gluten-Free-Food-List-Unsafe-Ingredients/Page1.html

On this webpage you will find a list of gluten free ingredients safe for celiacs: http://www.celiac.com/articles/181/1/Safe-Gluten-Free-Food-List-Safe-Ingredients/Page1.html



## A.D.A.M., Healthwise, Krames – Print out or Publish to Portal (only ADAM for now)

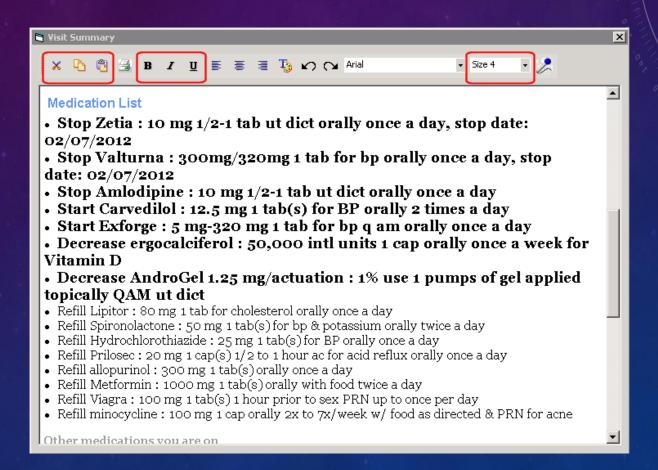
(paid subscription services)





## Reduce Patient Medication Errors & Improve Compliance - eCW Visit Summary

- Use Editing Options to Customize Print Outs



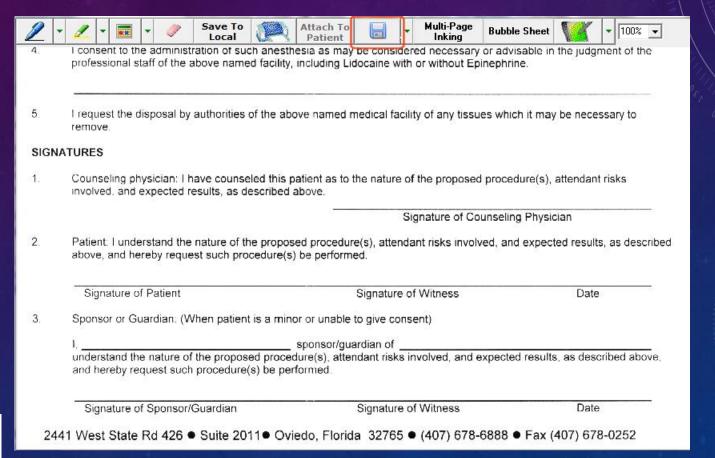


### Standardized Forms for Common Patient Needs – Use Pre-filled in eCliniForms

🖊 🔻 🔻 📰 🔻 🥒 Save To Received Attach To Received Patient Received Pat	et 100% v				
APPLICATION FOR DIS	SABLED PERSON PARKING PERMIT				
*******SUBMIT APPLICATION TO YOUR LOCAL COL	******SUBMIT APPLICATION TO YOUR LOCAL COUNTY TAX COLLECTOR'S OFFICE OR LICENSE F				
Please Print/Type Below APPLICATION BY	DISABLED PERSON (See Warning Below)				
I certify that I am a person with one of the disabilities listed in section 320.0848, Florida Statutes. I further state that my practitioner has completed the statement of certification below on my behalf, as required in section 320.0848, Florida S					
Name of Disabled Person as printed on the Florida Driver License or Florida ID Card	Signature of Disabled Person, Parent or Guard				
Date of Birth Sex	Date Signed				
Street Address	City State				
Florida Driver License Number or Florida Identification Card Number:					
(Required for permanent and temporary parking permit)  If applicable, check one of the following:					
□LONG TERM DISABILITY PHYSICIAN/CERTIFYING PRA	ACTITIONER 'S STATEMENT OF CERTIFICATION				
□PERMANENT PERMIT: This is to certify that disability(ies) that limits or impairs his/her ab	ility to walk 200 feet without stopping to rest. The specific dis				
☐ g. Severe limitation in a person's ability to walk due to an arthritic, WARNING: Any person who knowingly makes a false or misleading staten misdemeanor of the first degree, punishable as provided in se	, , , , , , , , , , , , , , , , , , ,				
Certification or License No. (Required) of a Physician, Osteopathic or Podiatric Physician, Chiropractor, Optometrist, Advanced Registered Nurse Practitioner under the protocol of a licensed physician or a Physician Assistant licensed under Chapter 458 or 459					
B.Block,MD, A.Nation,DO, C.Chase,MD, S.Smolen,MD	2441 W.SR 426, Ste 2011 Oviedo				
Print/Type Name of Certifying Authority	Business Address City:				
Codificing Authority Cignature	Data Signad				

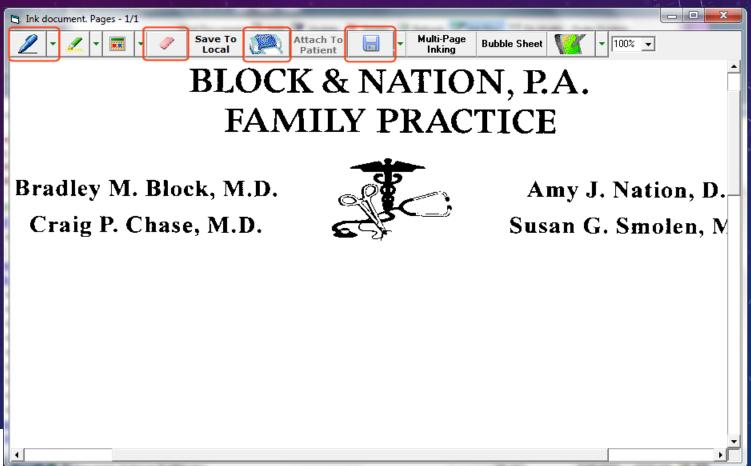


## Use Digital Inking with eCliniForms Procedure Consents



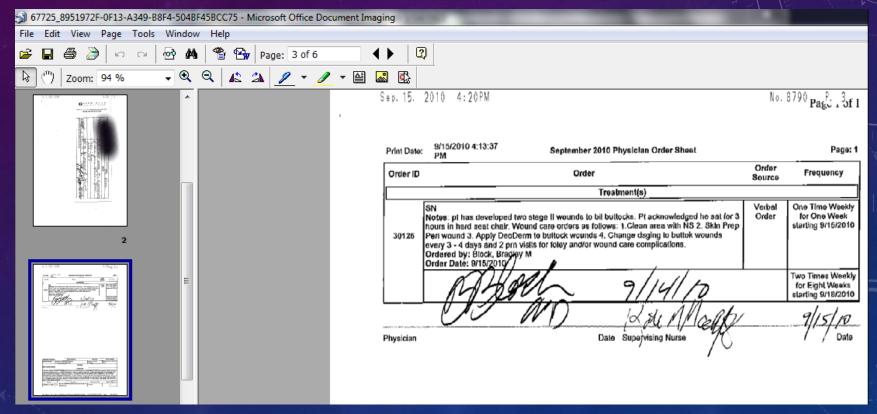


### eCliniForms - Blank Stationary



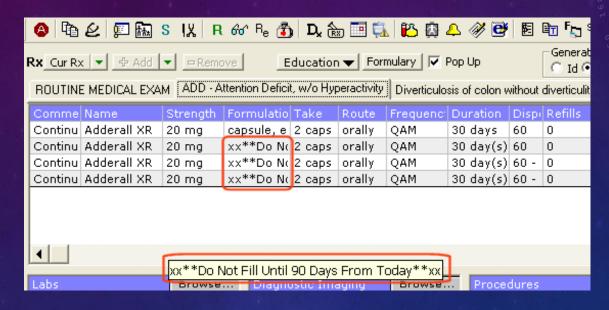


## Digital Ink Faxes & Scanned Patient Forms (Use MODI to enlarge or rotate images)





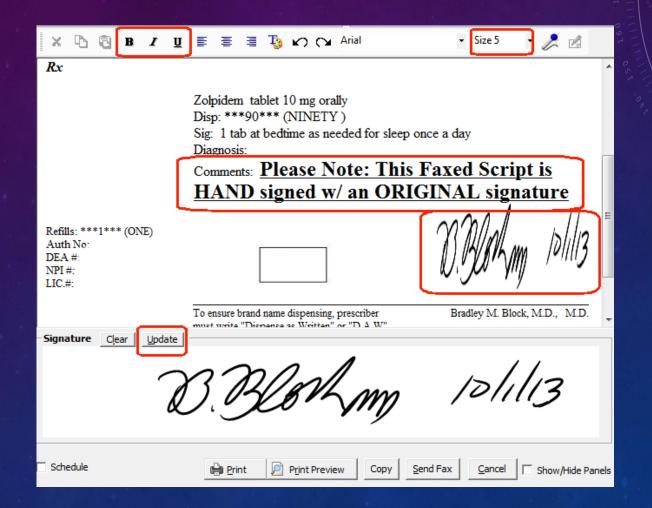
# Printing Pre-Dated Controlled Substance Scripts



,,	
Rx	
	Adderall XR 20 mg xx**Do Not Fill Until 30 Days From Today**xx Disp: ***60*** (SIXTY) Sig: 2 caps orally QAM
Refills: ***0*** (ZERO)	



#### Faxing Controlled Substance Scripts





## Save Even More Time – Stop faxes from Pharmacies

- Fax refill requests lower efficiency & productivity
- Insist that pharmacies only submit refill requests electronically
- All major pharmacy chains, and most locally owned pharmacies will respect your request

Your Name Here MD
Internal Medicine
1215 S. Coulter St
Amarillo, Texas 79106

(806) 358-1374 (806) 356-0045 fax

#### DEAR PHARMACY:

Due to the recent marked increase in the number of computer generated fax requests from your company, we will no longer respond to them.

I have found many of them to be requesting medicines that are no longer on the patient's current medicine list.

Therefore, please have the patient request a refill from us at the time of their next office visit, and we can discuss it with them at that time. If they need a refill prior to their next visit, they can come by our office or have the prescription mailed to them at no charge; or faxed for a nominal charge.

Alternatively, we will respond to refill requests that you initiate via SureScripts, since this allows us to review the patient chart with the request.

We hope that you share our goals of encouraging our patients to be fully involved in their medical decisions, and therefore enhancing the quality of their medical care.

In the future, please do not fax refill requests to us, as we will not be replying to them. Please contact the patient and request they discuss their refills with us at their next visit.

Sincerely,

Jane Smith, MD FACP

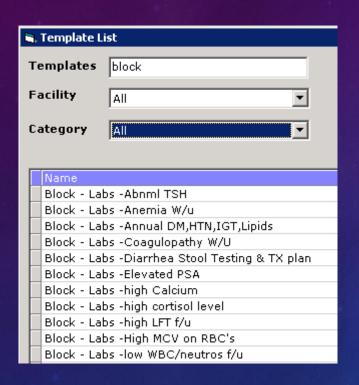


# Lab Orders Can be Quick too – Use Order Sets Linked to Common DX's

Labs				Order Brows	е
		Description	Date	Status	
V		-CMP (comprehensive metabolic panel) w/GFR	05/25/2011	Ordered ▼	Ш
V		-HEMOGLOBIN A1C	05/25/2011	Ordered	Ш
V		-CBC w Diff h/h,rbc,indc,wbc, w/ PLT	05/25/2011	Ordered	Ш
V		-urine Random microalb/creat ratio	05/25/2011	Ordered	Ш
V		U/A DIPSTICK (IN OFFICE)	05/25/2011	Ordered	Ш
	0	-urinalysis-microscopic on positives	11/17/2010	Other Actions 🔻	Ш
V		-TSH (Thyroid Stimulating Hormone)	05/25/2011	Ordered	Ш
V		-Uric acid	05/25/2011	Ordered	Ш
V		-Lipid Panel (TChol,Trig,HDL,LDL)	05/25/2011	Ordered	
	0	-NMR LipoProfile (labcorp only)	07/15/2009	Other Actions 🔻	H



## Templates for Lab Orders w/ Specific DX

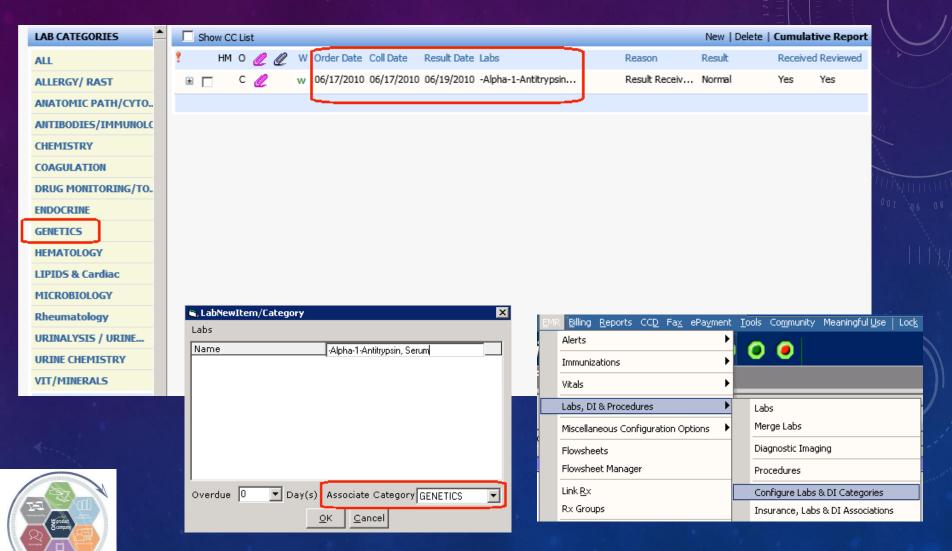


# Assessment: Assessment: Coagulopathy NOS - 286.9 (Primary) Plan: Treatment: Coagulopathy NOS Lab:-FACTOR V (LEIDEN) MUTATION ANALYSIS Lab:-Prothrombin (Factor II) 20210G mutation Lab:-PROTEIN S ACTIVITY (frozen) Lab:-PROTEIN C ACTIVITY Lab:-LUPUS ANTICOAGULANT EVALUATION WITH REFLEX Lab:-Activated Protein C Resistance (APC) Screen Lab:-Homocyst(e)ine, CARDIOVASCULAR SERUM Lab:-ANTIPHOSPHOLIPID ANTIBODY PANEL (anticardiolipin AB's) Lab:-Factor 8 activity

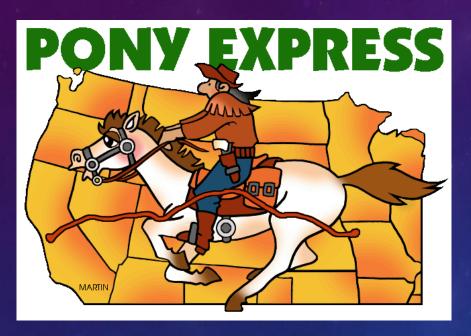
Lab:-AntiThrombin III Activity



### Sort Through Past Lab Results Quicker

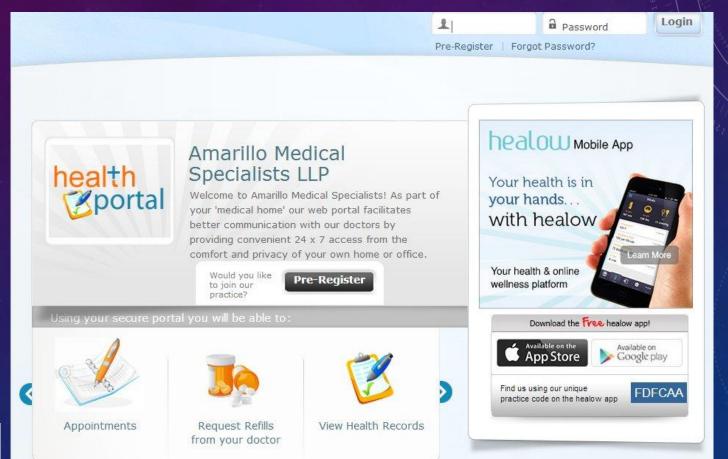


## Communication with Patients Outside the Office – Go Digital





## Patient Portal – **Keep Connected with Patients**





eClinicalWorks

#### Use Portal Messages/Web Encounters

- Efficient, Accurate & Improved Interaction with Patients w/ minimal Staff Time
- Reduce Errors in Communication with Patients
- Notify About & Review Test Results
- Ask Medical Questions
- CPT Code for Web Encounters





# Simplify Portal Interaction — Healow App — Convenient & Avoids Password Lock-Outs



Discover how easy it is to stay in control of your health with healow





#### Front Office of the Past





#### Front Office of Today

- Increase Efficiency
- Improve Accuracy of Data
- Enhance Patient Interaction
- Save Money for Practice



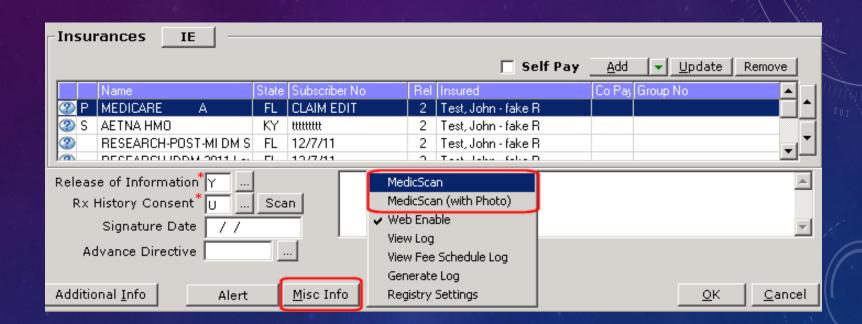




## Patient Paperwork Efficiency

- The state of the s
- Provide PDF Forms on Office Web Site to Print, Fill Out, & Bring in or Fax to Office
- Create Forms to flow w/ eCW screens
- Provide New Patient Forms, Forms for Updating Info, Special Use Forms
  - Records Release, Parental Consent to Treat an Unaccompanied Minors, Diabetic Forms

## Use MedicScan Scanner to Import Digital Data into Patient Demographics Screens





## MedicScan Scanner Imports Driver's License Information & Photo

Patient Information (TEST, COLE-FAKE)				×
Personal Info           Account No         72677         Pr	refix 🔻	PCP*	Chase,Craig P	▼
<u>L</u> ast Name <sup>*</sup> TEST		Referring Provider		▼
Eirst Name* COLE-FAKE	MI	Rendering Provider/ Primary Care Giver		▼
Previous Name		Date Of Birth *	05/21/1968	Age: 44Y
Address Line 1 4270 TEST ROAD CIR		(mm/dd/yyyy) Gestational Age		
Address Line 2		Se <u>x</u> *	F Female	Transgender
City CASSELBERRY		Marital Status	Single	▼
State FL ▼ *Zip 32707	Country US	<u>S</u> ocial Security		Parent Info
Home Phone* Cell No		Emplo <u>v</u> er Name	ucf	Clear





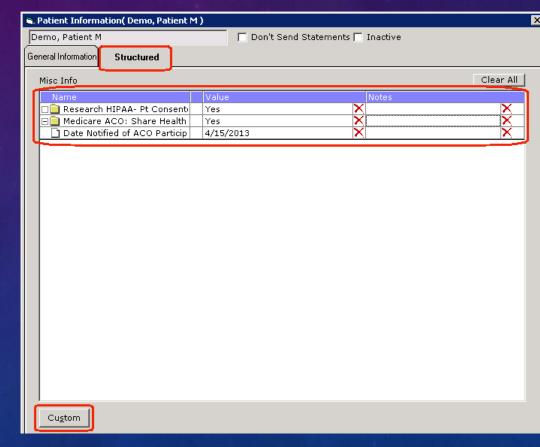
## MedicScan Imports Insurance Card Info & Links to Plan in eCW

, Patient - Insurance Detail		×
Insurance Address  Change Insurance   Insurance Billing  AETNA HEALTH PLANS P.O.BOX 981106 EL PASO, TX-79998 Tel: 888-562-8111 Payor Id: 60054 Medigap Id:	Source of Payment    Derimary   CI     ANSI-Commercia     Secondary   Insurance class for reports     Tertiary   Coverage Dates (mm/dd/y)     Terminated   7 / to 7 /	
<u>S</u> ubscriber	Additional Information	*Notes
Insured's Name FRANKLIN C Group No Medicaid ID Number  Insured's Alternate Name Last Name Patient's Alternate Name Last Name	Patient Relationship to Insured  Natural Child - Insured has Finant Responsibility  Group Name  Supplemental Insurance Indicator  First Name  MI  First Name  MI	LOCKHEED MARTIN CORPORATION UN HEALTHAGEKS  LOCKHEED MARTIN CORPORATION UN HEALTHAGEKS  LOCKIES TO GRP:  OF FROMKLIN  OF Craing P Chase OF Craing P Chase OF STATE  PUP: Craing P Chase PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase  PUP: Craing P Chase



# Use Demographics "Additional Info" Structured Data Screen to Track Special Info on Patients

- ACO Opt-In or Opt-Out
- Special Consents or Services
- Other Data





## Keep the Front Office Connected with Patients – Patient Portal



#### Welcome to the Block, Nation, Chase & Smolen Patient Portal

Our Practice Portal provides you with convenient 24 x 7 access from the comfort and privacy of your own home or office. Please remember that the Portal is for non-urgent medical issues.





Using your secure portal you will be able to:



Appointments



Request Refills from your doctor



View Health Records



Messages

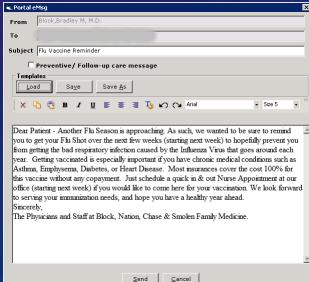


#### Use Portal for Patient Reminders

- Appointments
- eMessages en-mass from Registry or Alert Recall Lists for Preventive Care & Follow-Up Testing (i.e.- Diabetic Care or Abnormal Studies

Colonoscopies)







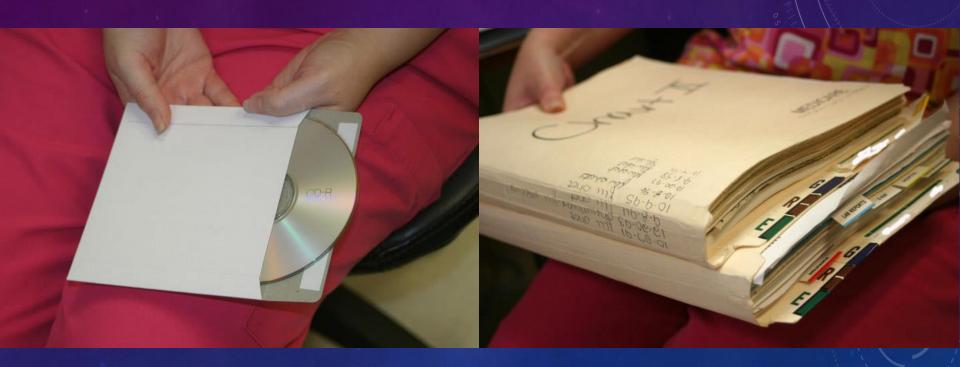
### Provide All Records Requests in Electronic Format

- Record Requests All Provided on CD
  - More Efficient Copy 400 page chart in 2 minutes
  - Save on Printing & Postal Costs
  - Increase Profit By state law get paid same per page
  - Can Encrypt for HIPAA Compliance





### Record Requests: Which would you rather mail?





#### **Back Office**

Billing & Financesof the Past



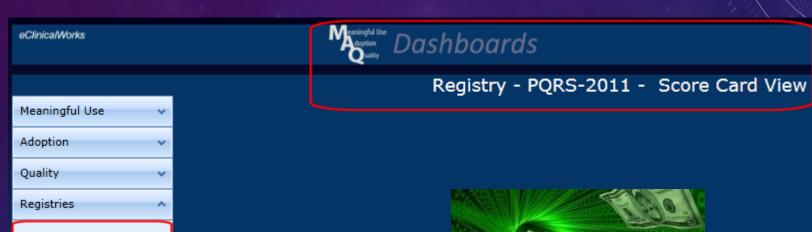
#### **Back Office**

- Contemporary Billing& Finances
  - Increase IncomeGenerated
  - Reduce Risk of Lost Income





# Automate Medicare PQRS Bonus \$ & Avoid Future CMS Pay Reductions - Use eCW's Electronic PQRS Submission

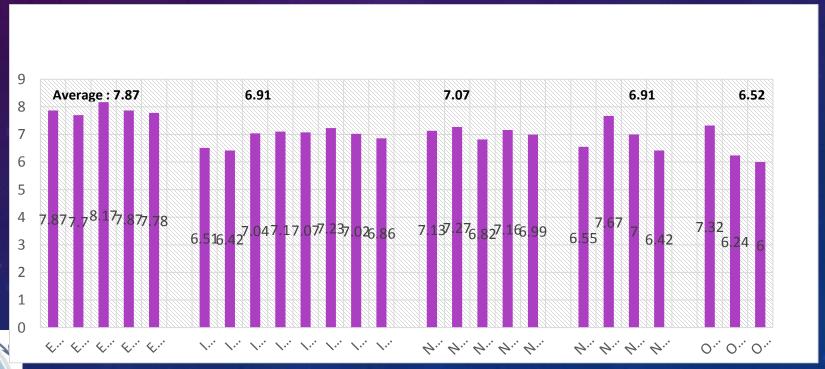




PQRS-2011

# Improve P4P Bonus Money – Use Quality Measures & Reports to Improve Patient Care & Data

Average HbA1c by provider, grouped by specialty



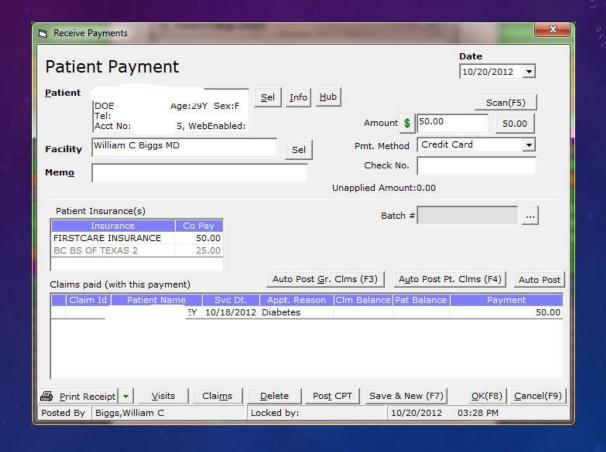


## Accelerate the Patient Billing Process – Patient Portal Billing Statements

						Print	t
PATIENT NAM	1E			CREDIT, FILL O			
		ַ []	1ASTER CARD	[] VISA	[] DISCOVER	t I	
BILL DATE 04/29/200		CARD	NUMBER		AMOUNT	PAID	
		SIGN	ATURE:		EXP.DATE:	_	
		AMOL	NT ENCLOSED:				
		Т	HIS IS A STATEM	ENT OF SERVIC		,	
OKEMB(	D FL 32817	4270 WINT	K AND NATION P./ ALOMA AVENUE S ER PARK FL 3279 78-6888	A. SUITE 194			
DATE OF SERVICE	DESCRIPTION	OF SERVICE		AMOUN <sup>*</sup>	Т		
04/07/2005	Claim:13370, Provider						
04/07/2005	99213 Office Visit, Est Pt., Level 3		89.00				
04/07/2005	98928 OMT 7-8 BODY REGIONS		125.00				
04/22/2005	HUMANA HMO Payment		69.07				
04/22/2005	HUMANA HMO Adjustment		94.93				
	COPAY NOT RECIEVED AT TIME OF S PAYMENT IS DUE UPON RECEIPT.	SERVICE.					
	Your Balance Due On These Services	S			50.00		
DATE 04/29/2005	PATIENT NAME	ACCT. NO. 1365	PAY THI: AMOUN		50.00		
rendered by you		IAKE CHECK AYABLE TO:	BLOCK & I	NATION, P.A.			



### ePayments – Works from Within eCW Payment Screen





### ePayments – Credit Card (& Check) Transactions

mount Due	dit-Card / ACH)				20.00
redit Card	l Details				0 20.00
Swipe Card	Credit Card No		7/14	CA	
CVV2/CVC2/C	ID Exp-Month/Yea	r	VIS	A	
	10 🕶	2010			
CH Payment  ACH Detail	s				0 0.00
ACH Detail	d Billing Information				0.00
ACH Detail		ZipCode	45123		0.00
ACH Detail  Credit Card  Name On Card  Ist Address	d Billing Information Lname, Fname M		45123 MA	<b>\_</b>	0.00



## Electronic Check Deposit from Office - Check Scanner





## Paper Checks get Scanned & Deposited Directly from Office



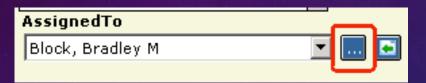


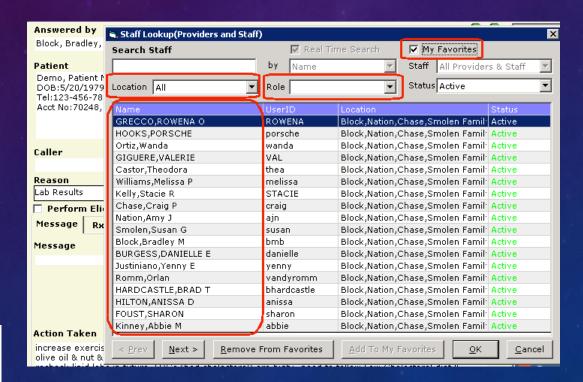
### Do Special Things for Your Practice

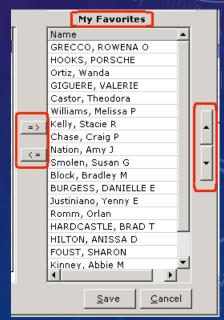
- Customize Your Workflow
- Customize Your Practice
- Lots More Ideas at Our PatientEngagement Talk Saturday Afternoon



## Arrange "Favorites" Users List to Speed "Assigning" Tasks



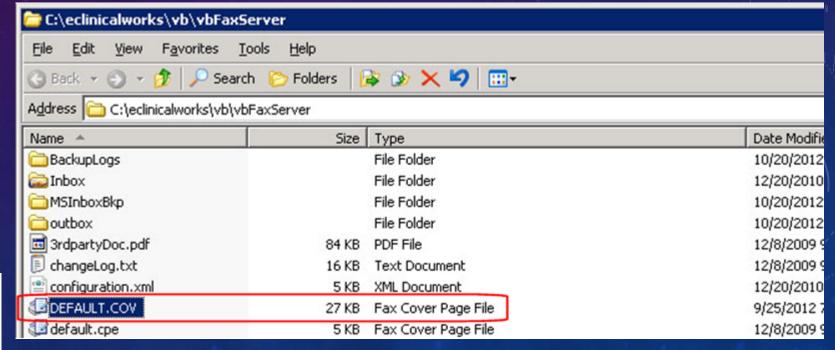






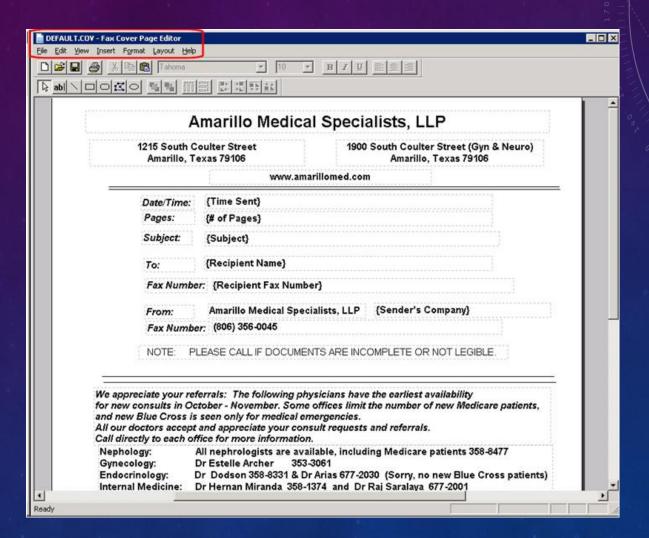
### Customize your Fax Cover Page to Tells Others About Your Practice

- ■Fax Cover Page file:
- -<Mainpine Windows FaxServer>:
- C:\eclinicalworks\vb\vbFaxServer\DEFAULT.COV





#### Use Fax Cover Page Editor





#### **Modified Fax Cover Page**

#### Amarillo Medical Specialists, LLP

1215 South Coulter Street Amarillo, Texas 79106

1900 South Coulter Street (Gyn & Neuro) Amarillo, Texas 79106

www.amarillomed.com

Date/Time: 10/20/2012 3:05:55 PM

Pages:

Subject: **Progress Notes** 

CARMEN PURL

Fax Number: 9,1806-948-1461

Amarillo Medical Specialists, LLP Amarillo Med Specialists

Fax Number: (806) 356-0045

NOTE: PLEASE CALL IF DOCUMENTS ARE INCOMPLETE OR NOT LEGIBLE.

We appreciate your referrals: The following physicians have the earliest availability for new consults in October - November. Some offices limit the number of new Medicare patients, and new Blue Cross is seen only for medical emergencies. All our doctors accept and appreciate your consult requests and referrals.

Call directly to each office for more information.

Nephology: Gynecology:

All nephrologists are available, including Medicare patients 358-8477

Dr Estelle Archer 353-3061

Dr Dodson 358-8331 & Dr Arias 677-2030 (Sorry, no new Blue Cross patients) Endocrinology:

Dr Hernan Miranda 358-1374 and Dr Raj Saralaya 677-2001

Infectious Diseases: Dr Pablo Rodriguez 356-2280

#### Voice Phone numbers - Call direct to each doctor's office and bypass the switchboard operator

INTERNAL MEDICINE Dr. George Marck & Dr.Hernan Miranda 358-1374 Dr. Susan Neese 677-2039 Drs. Shilna and Rai Saralava 677-2001

Drs. Alan Keister, Nam Do &

Steven Norris 355-9741

NEPHROLOGY Drs Georges Maliha, Milton Giron,

Luzma Houseal and Tarek Naguib 358-8477

PULMONARY MEDICINE 677-2030 Dr. Jesus Sahad

ENDOCRINOLOGY Dr. Cesar Arias Drs William Biggs and Ed Dodson 358-8331 Drs. Stephen Usala and Kenny Brantley 358-8437

GYNECOLOGY Dr. Emily Archer 358-8332 Dr. Estelle Archer 353-3061

INFECTIOUS DISEASES Dr. Pablo Rodriguez 356-2280

RHEUMATOLOGY Dr Carlos Plata 356-2280

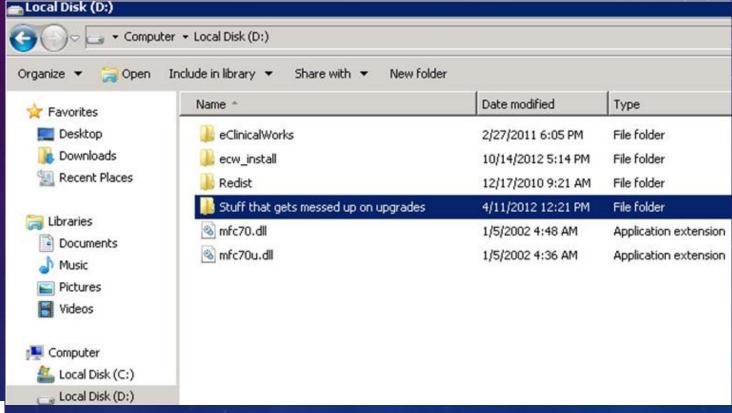
Dr. Lawrence Schaeffer 353-3061

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## Keep Track of Customized EMR Items Lost by Version Upgrades





#### Take Home Messages

- Digitize Your Data to Save Some Trees
- Make Better Use of Templates, Macros, Order Sets & HPI Customizations & Scripts to Improve Efficiency & Documentation
- Use eCliniForms, PDF's & Portal to Enhance Quality of Care & Patient Satisfaction
- Modernize Front Office & Financial Procedures to Boost Income







#### Your Assignment

- Refer to your notes from today & Implement at least 3 Ideas Presented
- Share your experience with these changes on eCW Web User's Forum



Home | Forums | Tips & Tricks | Bug Tracker | Your Account | Logout

#### Welcome To eCWusers....

...an independent forum for users of eClinicalWorks, an electronic medical record and practice management software solution for medical offices. This is a place for us, as users, to share thoughts, difficulties, questions and successes in using the software. This site is maintained and moderated by users and is not affiliated with or financially supported by eClinicalWorks, LLC.



eClinicalWorks



Support Portal



eClinicalWorks Customer Wiki

Welcome to our New and Improved site. If you're a current, registered user, log-in and take a minute to visit and update your member profile. If your old log-in does not work, please take the time to register with the site again.





#### Questions?

- Bradley M. Block, M.D.
- William "Reddy" Biggs, M.D.



Join Us Saturday 3:15 PM for "Patient Engagement – From Your Office to Their Home and Everything In Between"