Tips & Tricks to Improve Efficiency, Patient Management, & Cash Flow

- Block & Biggs Road Show
 - For copy of presentation go to:

www.BlockAndNation.com/BlockAndBiggs





Who Are We?

- Bradley M. Block, M.D., FAAFP
 - Family Physician in independently owned, four physician Family Medicine group in Oviedo, Florida
 - eCW User for 15 years
- William "Reddy" Biggs, M.D., FACE, ECNU
 - Endocrinologist in independently owned, forty-eight provider Internal Medicine Multi-Specialty group in Amarillo, Texas
 - •eCW User for 13 years
 - Board Certified in Clinical Informatics



Why Were We Asked to Speak?

- "eClini-Geeks" on the eCW Web User's Forum for assisting users w/ expert eCW advice
 - Dr Block written over 1,600 posts
 - Dr Biggs written over 3,100 posts & is a Forum Moderator
- ■100% MIPS PI/ACI Score past 2 years
- -+MIPS M/C Fee Sched Adjustments
- ■Beta testers for new modules & versions of eCW
- •We've been using eCW longer than approx. 80,000 practices & approx. 130,00 physicians
- No Financial Incentives for anything we present



Goal of Our Talk – Provide Beneficial Ideas You Can Implement Using Tools Available Through eCW

- Increase Efficiency of Providers & Staff
- Improve Documentation of Care
- Enrich Quality of Patient Care
- Enhance Patient Engagement & Satisfaction
- Improve the Health of your Patient Population
- Save Money & Boost Income



Overview of Our Presentation

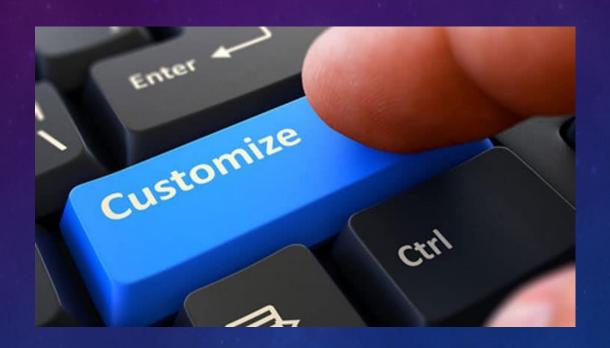
- Full Hour of Tips, Tricks & Examples
 - Mostly for Medical Providers but include Front Office & Billing
- Lots of new material; some past v11/v11e
- Make Note of 3-5 Things Presented
- Question & Answer Session at the End
 - We'll stay after as long as it takes
 - •Make notes so you don't forget!







Our Theme: Customize Your Daily Workflow in eCW





Medical Office of the Past





Medical Office of the Future



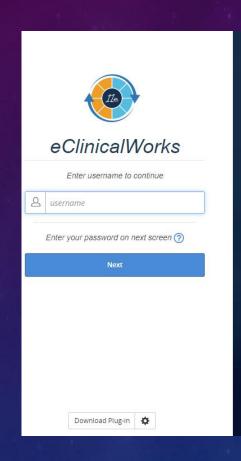


Chrome 11e Version vs Traditional PC exe Version 11

- Mix of screenshots from both 11e & traditional PC v11
- 11e has new functionalities which are not included in the traditional PC exe version 11 - ie - GoodRX & Travel Medicine in visit notes & others we'll be presenting
- Both versions have some advantages over each other
- We both still use PC exe version for many aspects of our work
- Registry functions MUCH better in 11e



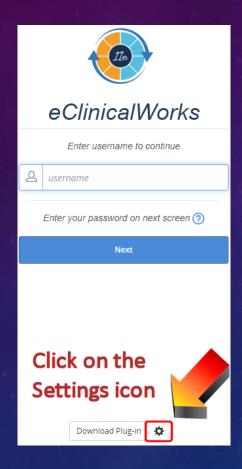
Tips For An Optimal 11e Experience

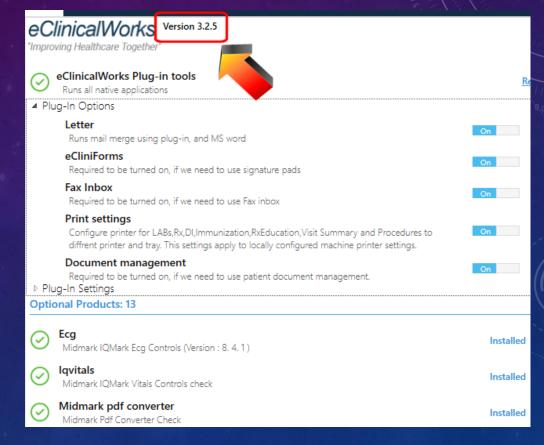






Keep Your 11e Version Up to Date — 1st - Verify Your Version







Keep Your 11e Version Up to Date – 2nd - Update Version if Approp

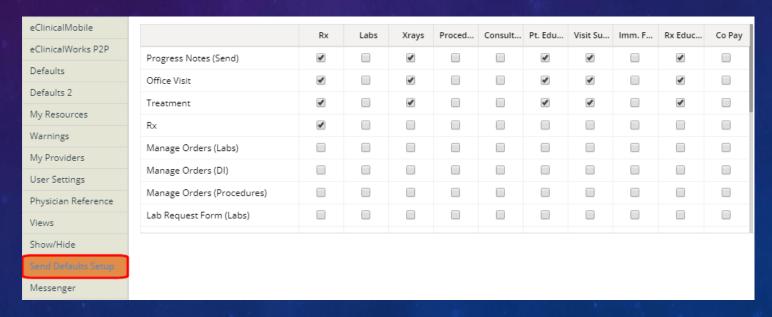
- Check eCW Support site for latest 11e plugins
- Search for "Plugin" with "Lookup" function In "Notifications" section
- Open notification to download latest plugin version
- Install newest plugin right over current version





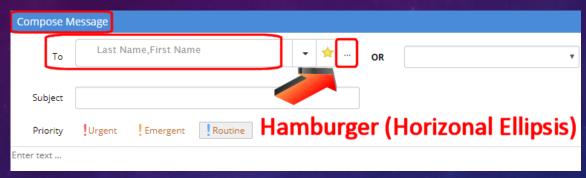
Customize Your 11e "Send" Default Settings

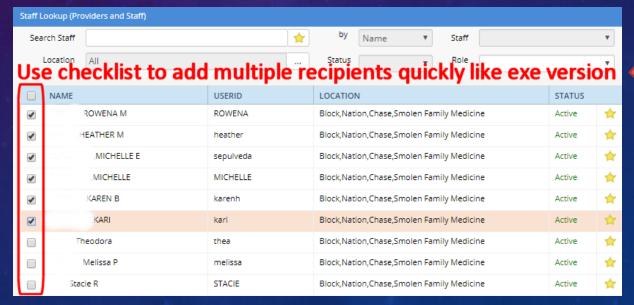
- Go to Menu>File>Settings>My Settings>Send Defaults Setup
- ■Customize which items appear automatically in the common "Send" screen in Visit notes & TX screens ie
 - Scripts, Testing Orders, Patient Education, etc.





The Hidden Secret to Adding Multiple Recipients to Internal Messages Faster in 11e ("M" Jellybean)







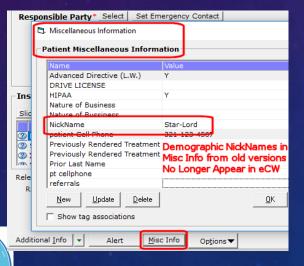
Ideas to Improve Your Workflow & User Experience (for both versions)

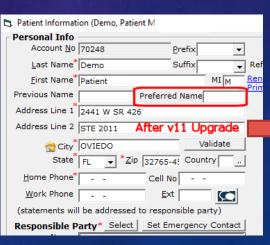


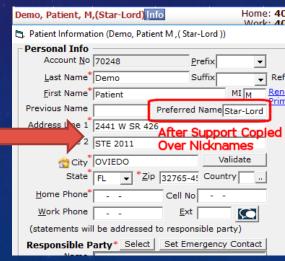


Nicknames Have Been Replaced in v11-Quick Fix Needed for Patient Demographics After v11 Upgrade

- Demographics "Misc Info" "NickName" Box No Longer Functions in v11
- V11 Uses New "Preferred Name" box for which patient's preferred name shows up throughout eCW
- Support can run database query to copy all "Nicknames" from Misc Info NickName box to new Preferred Name box

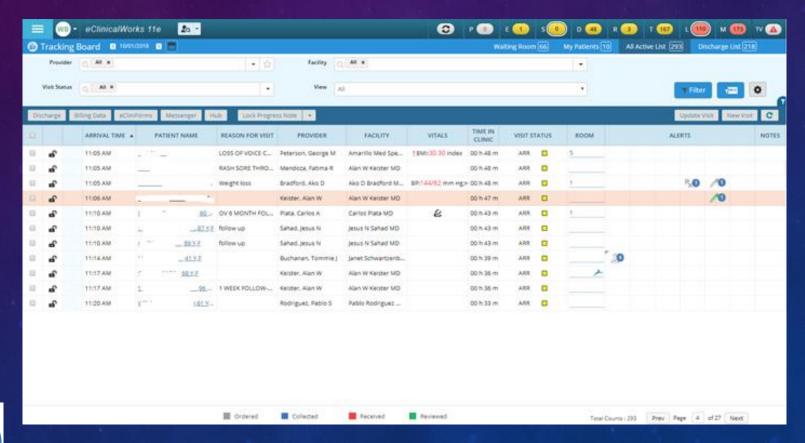






Take a Ride on the Tracking Board (Only v11e)

- Need support to turn on Item Key for this feature to appear
- Patients dynamically appear and disappear as the come in





Tracking Board Experience (11e)

- Change visit status, provider, & room
- Can review lab & xray orders and eRx from here.
- Nurses / MA's should love this

| PROVIDER | FACILITY | VITALS | TIME IN CLINIC | VISIT STATUS | ROOM | | ALERTS |
|------------------------------|-------------------|-------------------|----------------|--------------------|------|------------|------------------------|
| Bradford, Ako D | Ako D Bradford M | BP:145/89 mm Hg,E | 3 03 h 21 m | ARR 🗀 | | | |
| Keister, Alan W | Amarillo Med Spe | | 03 h 01 m | ARR 🔲 | | | |
| Wright, Virginia | Carlos Plata MD | BP:142/70 mm Hg,8 | 3 02 h 50 m | ARR | 7 | <u> </u> | R _x (10) /2 |
| Do, Nam | Nam H Do, MD | BMI:31.67 index | 02 h 18 m | ARR 🔲 | | 22 | R _X (B) |
| Rodriguez, Pablo S | Pablo Rodriguez | | 02 h CHK | ((Check Out) | | 24 | |
| Neese, Susan L | Amarillo Med Spe | | 02 h CI/L | A (Check-in/Late / | | | |
| Keister, Alan W | Alan W Keister MD | | 01 n | f (Appt Confirmec | | A 3 | |
| McNeil, Kathryn E | Kathryn McNeil MD | | 01 h | NFPHONE (Voice) | | | |
| Naguib, Tarek <mark>H</mark> | Tarek Naguib MD | | W-805-04-05 | m (Exam Room) | | | |
| Naguib, Tarek H | Tarek Naguib MD | BMI:30.85 index | 01 h FAIL | EDMSG (Voice) | | | |
| Bradford Also D | Aka D Bradford M | | LAB | (Lab) * | | | |



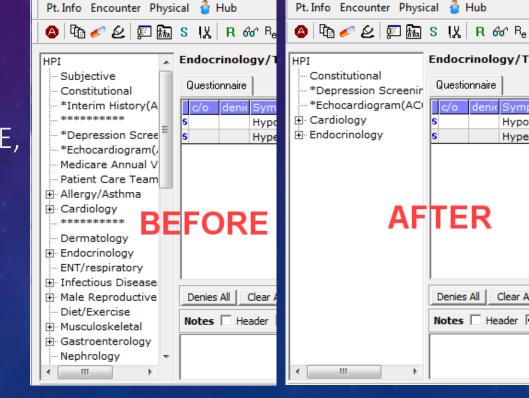
Feel Like This When Trying to Do Your Notes to Find What You Are Looking For?





Reduce the Clutter in Visit Notes – Create Customized View to Remove Categories Not Used Specifically by You

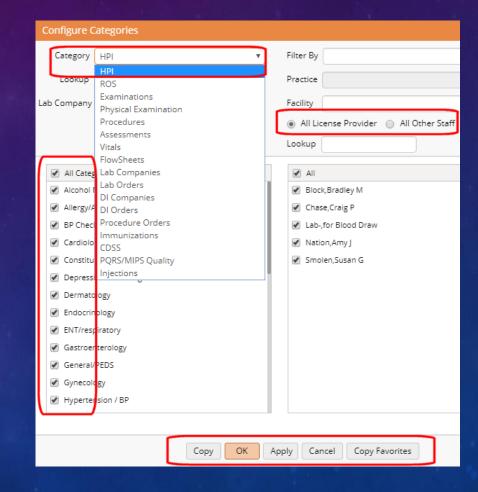
- Hide undesired categories from view (by provider)
- Search through Visit Note Sections FASTER
- Works in HPI, ROS, Exam, PE, Assessments & Procedure Notes
- Great for Multi-Specialty Group
- Cannot View Categories removed from view w/o changing settings





Use "Configure Categories" to Customize Sections for Providers & Staff

- Go to EMR> Miscellaneous Configuration Options> Configure Categories> HPI, PE, Assessments, Test Orders, etc.
- Uncheck boxes to hide Categories & "Apply" to save changes
- Link changes to specific individuals, or can do multiple providers or staff at once
- Need to be sure to link newly created categories or else no one will see them



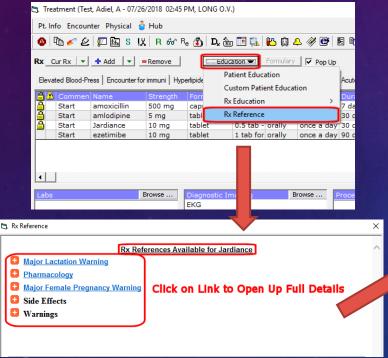


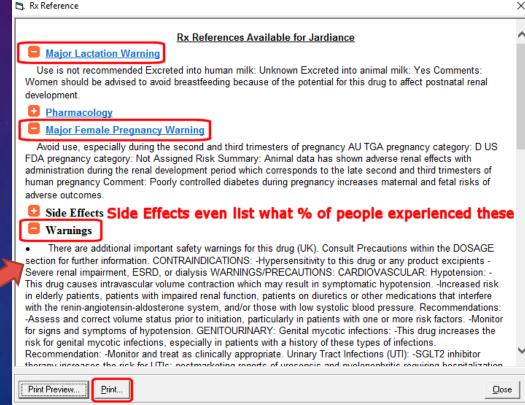
Just the Right Medicine to Customize Your Rx Workflow





How about a PDR at your fingertips every time you prescribe a drug? New RX Reference Tool in the TX Screen for Visits (& TE V.V.'s) (V11)

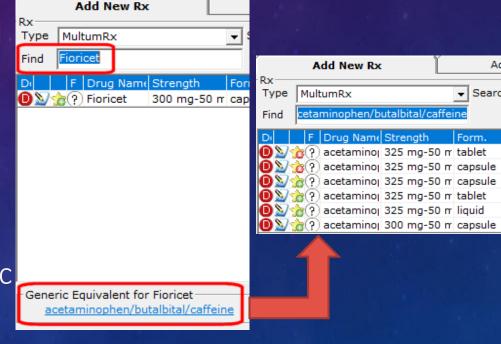






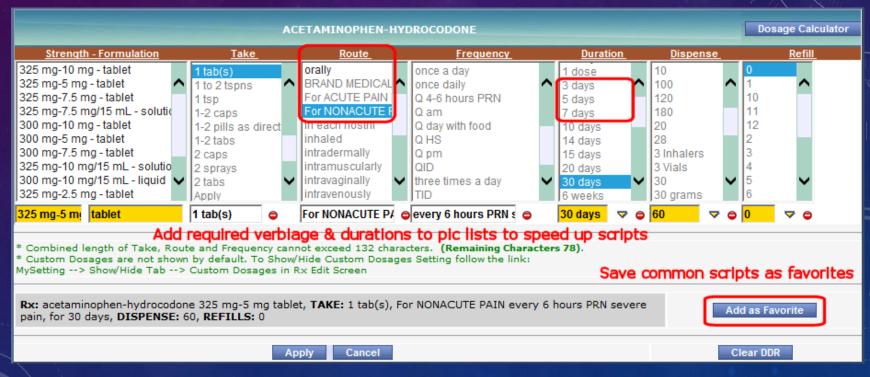
Tired of Searching for Those Complex Generic Combination Drug Names When Selecting an RX – Find & Prescribe Faster!

- Generic combination meds often listed backwards compared to norm (or listed with unusual abbreviations)
- Examples pain meds containing acetaminophen or BP meds with hydrochlorothiazide
- TRY: Search for the brand name, then click on "Generic Equivalent" blue link at the bottom of the screen to jump to the desired med



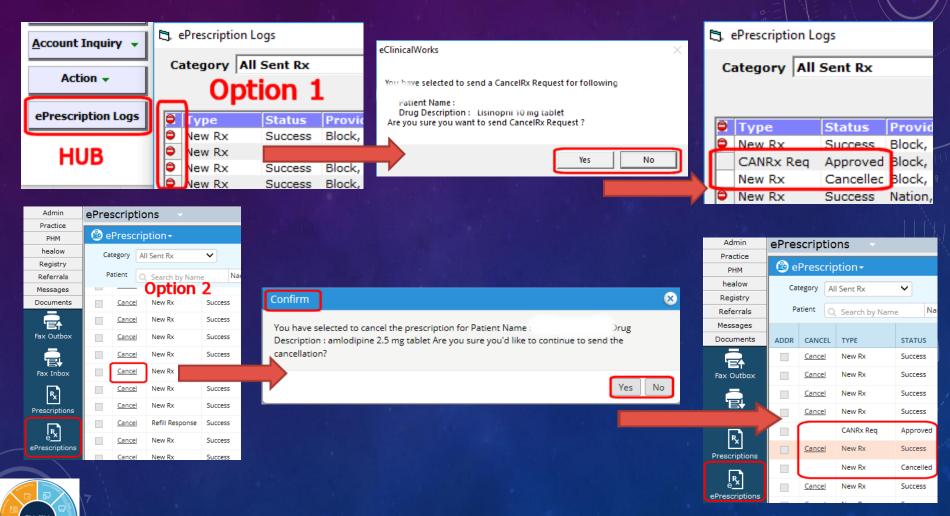


Need to Include Any Special State/Insurance/Pharm Specific RX Wording Requirements for Opioids or Brand Name Scripts - Add These to the Pic List



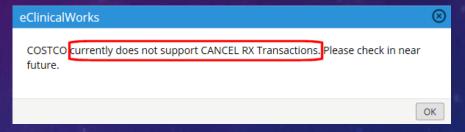


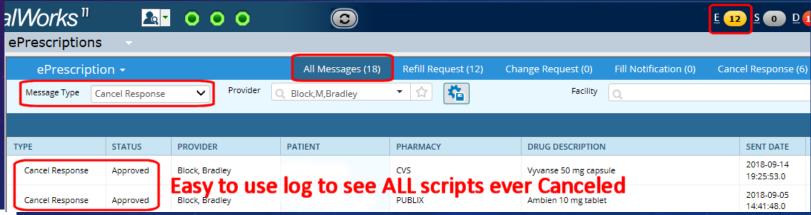
"Oh, wait that's the wrong pharmacy" Answer - Cancel It! (v11)



Cancel RX Tips (v11)

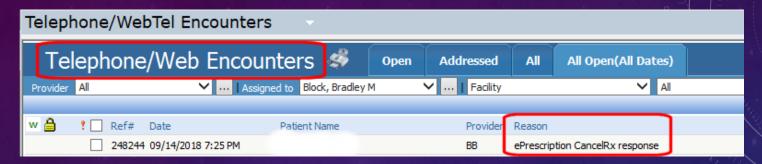
- Works for both non-controlled & controlled drugs
- Works with CVS, Walgreens, Walmart, Publix, Express Scripts, CVS Caremark, Optum, & Humana Pharmacies
- Not for Costco 😂
- Log of all past canceled scripts can be seen via"E" jelly bean

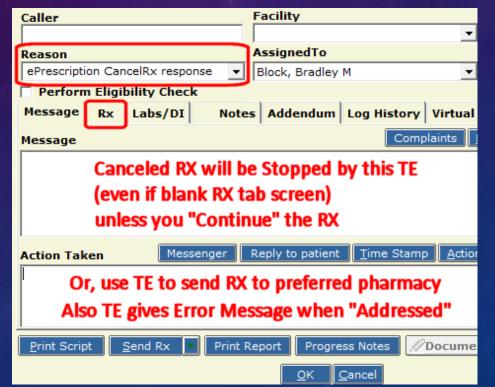






Important Cancel RX Workflow Tip

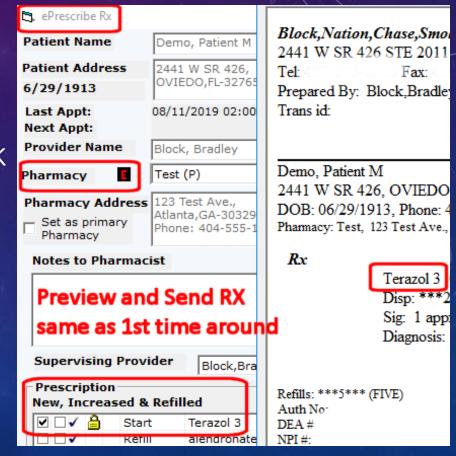






STOP Singing the Locked RX Blues – Easily Send Locked RX to Different Pharmacy w/o a New TE (V11 - latest patch)

- •Just choose locked script(s), use "Send RX" button same as usual the 2nd time around, and manually check the box in the eRX screen to resend to preferred pharmacy
- Works with visits notes & TE's
- Not for EPCS



Controlled Drugs - Get Hooked on New Habits -

New EPCS Tools

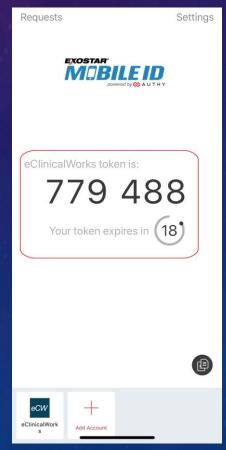




Tired of Carrying your EPCS Token Everywhere – Try "Authy" App for Smart Phones & Watches (v11)

- Download & Install "Authy" App from app store
- Activate in eCW via Tools>ePrescription>EPCS Register Prescriber>Manage Account>Manage Mobile Credential>Add Credential & Follow Instructions to "Bind" App

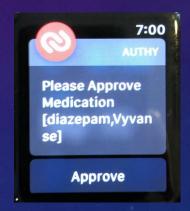




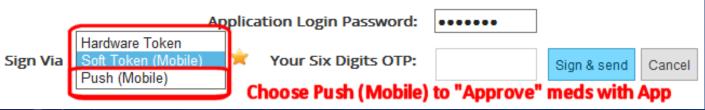


Use the "Authy" App Even Faster – Eliminate Codes (v11)

- Use "Push (Mobile)" option to "Approve" meds with phone App or Apple Watch w/o needing to use any codes
- See YouTube video "eClinicalWorks 11e - verify your EPCS meds with Apple Watch" by "Reddy Biggs" for demo: https://www.youtube.com/watch ?v=9TD5wl hmYl&t=2s









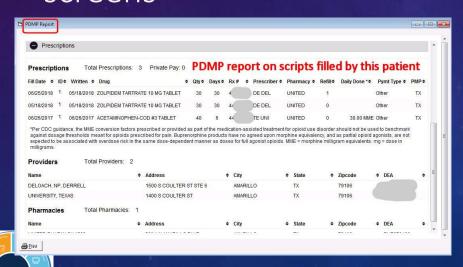
Be a Star Performer for MIPS and Your ACO & Insurance Bonus Networks While Making More \$ and Boosting Patient Satisfaction

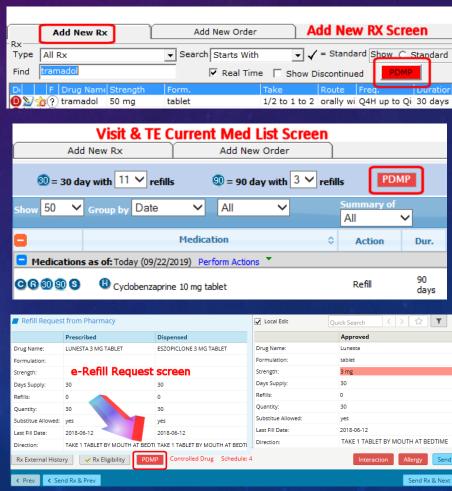




Boost Efficiency & MIPS Score when Verifying Controlled Drug Scripts Filled by Patients with the new PDMP Functionality (v11) (MIPS)

 Activate APPRISS in eCW to connect to your state specific PDMP directly from eCW via PDMP buttons present in all prescribing screens





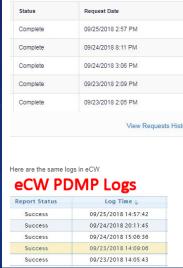
APPRISS PDMP FAQS (v11) (MIPS)

- Meets requirements for state mandated opioid prescribing laws which require checking state
 Prescription Drug Monitoring Program database
- eCW maintains logs verifying providers checked state
 PDMP Gateway (found in Reports Console)

Use of PDMP Boosts MIPS PI score by 5 Bonus Points

 FYI — APPRISS has annual cost per provider which varies by state (subsidized in Florida by DOH)

| C) R | eports | | | | | | | | |
|--|------------------------------------|--------------|-----------------------|---------------------|-------------|--|--|--|--|
| | | | | PDMP Report Log | | | | | |
| Select Provider: All From 09/01/2018 To 10/01/2018 Alert Check Add Manual Log Entry eCW PDMP Log | | | | | | | | | |
| | Add Manual Log Entry Provider Name | Patient Name | Report Status | Log Time = | Alert Check | | | | |
| 1 | Biggs, William C | | Success | 09/23/2018 14:09:06 | | | | | |
| 2 | Biggs, William C | | Success | 09/23/2018 14:05:43 | - i | | | | |
| 3 | Biggs, William C | 7 | Success | 09/23/2018 14:05:20 | | | | | |
| 4 | Bradford, Ako D | | Success | 09/22/2018 22:08:07 | | | | | |
| 5 | Gulley, Christopher O | | Success | 09/22/2018 16:31:46 | | | | | |
| 6 | Bradford, Ako D | | Success | 09/21/2018 21:50:47 | | | | | |
| 7 | Bradford, Ako D | | Success | 09/21/2018 21:50:22 | | | | | |
| 8 | Bradford, Ako D | | Success | 09/21/2018 21:48:43 | | | | | |
| 9 | Bradford, Ako D | | INADEQUATE_REQUEST_D/ | 09/21/2018 21:45:17 | V | | | | |
| 10 | Bradford, Ako D | | Success | 09/21/2018 20:50:33 | | | | | |
| 11 | Schwartzenberg, Janet M | | Success | 09/21/2018 16:02:12 | | | | | |
| 12 | Gulley, Christopher O | | Success | 09/21/2018 15:01:56 | | | | | |
| 13 | Praeuner, Amy J | | Success | 09/21/2018 11:52:44 | | | | | |
| 14 | Keister, Alan W | | Success | 09/21/2018 11:42:22 | | | | | |
| 15 | Keister, Alan W | | Success | 09/21/2018 11:41:54 | | | | | |



Texas PDMP Logs

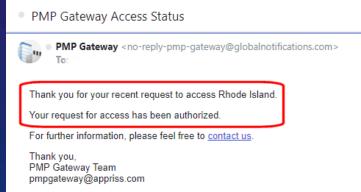
Here is the Texas site



APPRISS PDMP Tips

- APRISS Settings in eCW Uncheck option "Enable Popup Reminders" to skip unnecessary Provider "Reminder Alerts"
- Takes > several weeks to get PDMP implemented
- Minimum timeframe is required for PDMP MIPS bonus
- Can request APRISS to show PDMP data from all states they service (majority of states use APPRISS) no extra cost & no hit to performance. BUT, need to be sure you receive a flood of emails notifying authorization by multiple states (& if not, then your account was not configured to receive out of state PDMP data)

 PMP Gateway Access Status



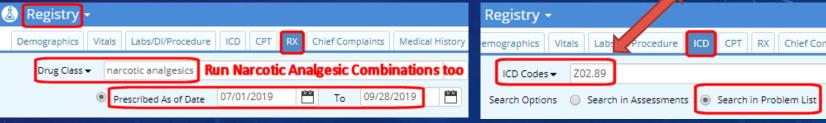


Boost Your MIPS Score While Optimizing Your Opioid Prescribing Practices with "Verified Opioid Agreements" (MIPS)

- Have Patients on Chronic Opioids sign an Opioid Contract
- Can track by adding DX code: "Z02.89: Opioid contract exists" to Problem list once signed
- Use Registry to identify pts w/o contract: "Run New" list of pts prescribed "Narcotics" in RX tab "Drug Class" option w/ approp time range (Need 2 runs: w/ & w/o "combinations"), then in ICD tab run "SubsetNot" for pts w/o ICD "Z02.89" in "Problem List"

 eCW supposed to have new Opioid Module in future to track Opioid Contracts

Boosts MIPS PI Score by 5 Bonus Points





Code

Z02.89

SNOMED

Diagnosis

Opioid contract exists

How About Having Patients Lend a Helping Hand in Boosting Your Quality Performance Scores with Kiosk Questionnaires (MIPS)





Use Kiosk Questionnaires to Ask Relevant Info Required for Your Bonus Programs (MIPS)

- Applicable to MIPS GPRO & Commercial Plan Quality Performance Scores
- Ask about required Quality benchmark items like Flu vaccines,
 Mammograms, or ANYTHING applicable for your specialty
- Link Questionnaire to every potentially approprisit type in Kiosk settings so as to not miss opportunities for gathering info needed
- BIG Benefit Avoids those 5 min discussions for staff about if & when care has been done

HPI: ▼
Medical Updates

Patient Answers Imported into Visit Note

Influenza Immunization status Patient received a new Influenza Immunization since last visit with us? Yes, Approximately

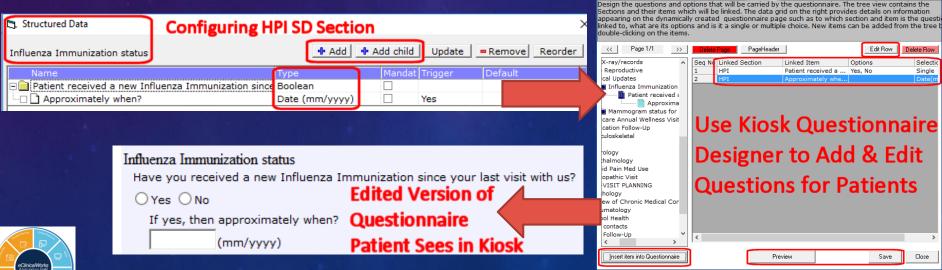
when? 09/2019 (pt entry)



Maximize Kiosk Questionnaire Usefulness - Create What You Need -

- Create HPI category (or where desired) with basic yes/no Boolean structured data (SD)
- For tracking dates, "Add Child" to Boolean SD with month/year option to keep date simple

Create Kiosk Questionnaire via Questionnaire Wizard & Edit wording for easy use by patients

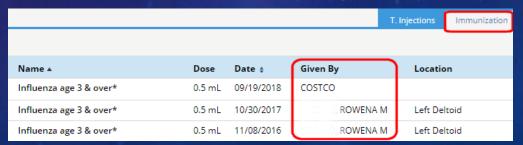




eClinicalWorks

Simplify & Excel Vax Tracking for Quality Performance Bonus Programs (GPRO/MIPS) — Track ALL Vaccines in Immunization Screen

- Vax Alerts ONLY work if documented in Immunization Screen
- eCW only extracts vax data from the Immunization Screen include MIPS dashboard, any ACO data extraction interface, & State Immunization interface
- Document ALL approp vax's in Immunization Screen given by other providers (ie - by pharm or employer) to avoid calling pts later to verify vax status for care gap lists
 - we note "CVS", "work", etc in "Given By" screen to avoid confusion in future
- Single location for documentation simplifies any manual verification of vax status for bonus program quality measures

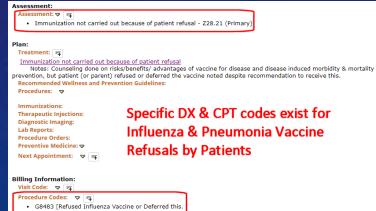




Track Vaccine Refusals too (MIPS)

- Document Influenza & Pneumonia Vax Refusals to avoid Quality Score penalties (but M/C GPRO scores only accept Flu Vax refusals)
- Need ALL Refusals documented in Immunization Screen for eCW extracted data to be accurate and to simplify any manual verification of vax status for bonus program quality measures
- Use Vaccine Refusal Templates to notify plans that vaccine was refused by patient (for pts for whom vax is expected) to minimize manual requests to verify vax status







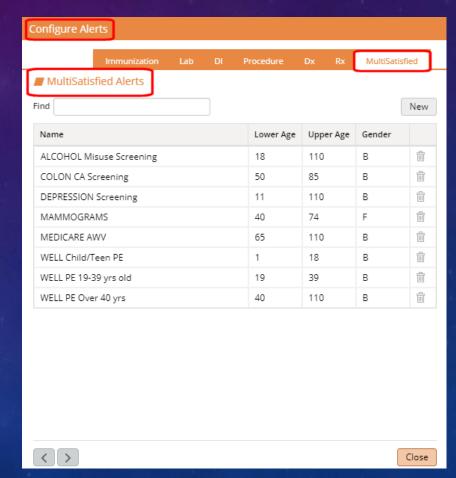
Sick & Tired of Dealing with Alerts!





New Simplified Way to Track Care (v11) with Practice Configured "MultiSatisfied Alerts"

- Looks like a typical Alerts list
- Probably need Item Key turned on by support to access this function
- Create or Update via:
 Menu>EMR>Alerts>
 "MultiSatisfied Alerts" (in 11e)
 (or "Practice Configured
 Alerts" in v11 exe), but use
 11e to create complex ones
 (although it works fine in both
 11 & 11e once configured)
- Alerts show up in CDSS list





MultiSatisfied Alerts Special Feature #1 – Satisfy Tracking Alerts with Zero Effort (v11)

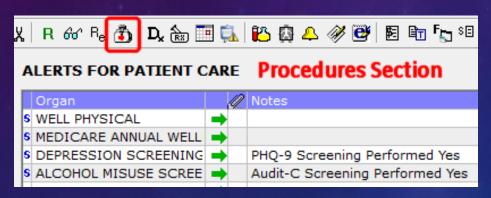
- Allows use of Structured Data (SD) points inserted into visit notes by templates to satisfy alerts
- Works great for Tracking Alerts -ie Depression Screens
- No need to manually "Override" alerts or manually mark a Tracking Order as "Received" & "Reviewed" to satisfy alert
- Configure by using SD button to link SD item in visit note to alert
- Structured Data Alerts Only work for Age Based Alerts





MultiSatisfied Alerts Structured Data Feature

- ■Create SD items in the Visit Notes we have an "Alerts for Patient Care" category in Procedures Section
- Add Structured Data items into templates merging the SD item into the visit note the alert gets satisfies



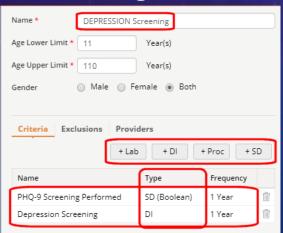
Procedures: ▼ ALERTS FOR PATIENT CARE DEPRESSION SCREENING PHQ-9 Screening Performed Yes. ALCOHOL MISUSE SCREENING Audit-C Screening Performed Yes.

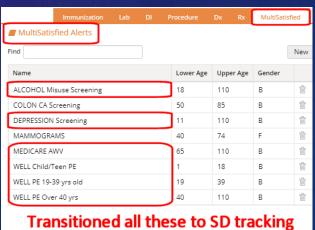




MultiSatisfied Alerts Are Not Called MultiSatisfied For Nothing – Special Feature #2 (v11) - Now You Can Mix & Match Options to Satisfy an Alert

- Can link alert to SD, Labs, DI, &/or Procedure results
- Any of these can & will satisfy the single alert
- Allows capability to transition off of old manual DI or Procedure tracking order alerts to using simplified SD format w/o losing track of when alert was satisfied last by linking the old alert tracking item along w/ the new SD alert



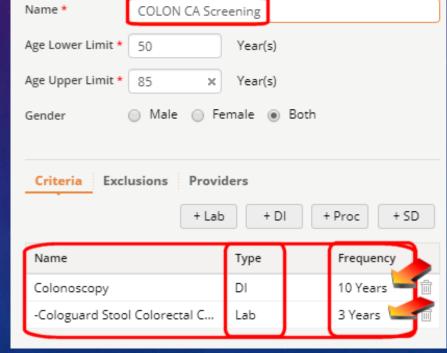




Transitioned all these to SD tracking

More MultiSatisfied Options – Special Feature #3 (v11) - Now You Can Have Different Results Satisfy Alerts for Different Frequencies

- Different types of results can satisfy single alert, BUT can trigger different time ranges for when care next due
- Example Single Colon Cancer screening alert satisfied for 10 yrs by Colonoscopy but just 3 yrs by Cologuard





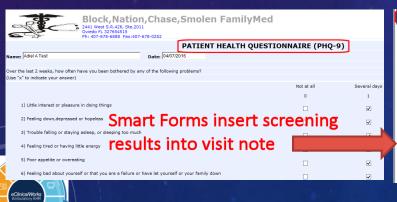
eCW V11 Alert Functionality WARNING

- "Age Limit" for all Lab & DI Alerts is currently NOT functioning the same as the past
- ■Cuts off Upper Age alerts 1 yr younger & Lower Age Limit 1 yr older than age listed in alert ie- if Mammograms set to alert through 74 yrs old, alerts will only appear through 73 yrs old
- Fix Set Upper Age Limit 1 yr above & Lower Age Limit 1 yr lower than desired age cut-off for now
- Expect patch to fix this in future



Provide & Document Preventive Care Screenings Quick & Easy to Boost Income, P4P Bonuses, & GPRO Scores

- Alcohol Misuse & Abuse Screening recommended annually for all Adults – Use Audit-C Smart Form in eCW
- Depression Screening recommended annually for all patients
 10 years old scored in M/C ACO GPRO & some
 commercial P4P programs Use PHQ-9 Smart Form in eCW
- Tobacco Use Screening part of Social HX (& M/C ACO GPRO Measure) only paid for Cessation Counseling







Preventive Care Pays Off But Simplify the Process

- Covered by most insurances as "free preventive care"
- Boost income while boosting quality of care scores
- Rates paid and volume of services provided literally covers cost of hourly nursing payroll
- Use DI or Procedure Tracking Order, or MultiSatisfied Alert SD to track when due

 Use Template to insert DX & CPT codes, Quality Measure Reporting Codes, DI or Proc order or SD item for tracking when

done, and any appropriate
Preventive Care Counseling such
as Tobacco Cessation counseling if
provided





Helpful Coding & Alert Tracking Tips

| | Alcohol Misuse & Abuse Screening | Depression Screening | Tobacco Cessation Counseling |
|---------------------------------|---|--|---|
| Usual ICD DX Code Used: | Screening for alcohol problem - Z13.39 | Screening for Depression - Z13.31 | Tobacco/Nicotine dependence - F17.200 |
| Commercial CPT Code: | 96160 PT-FOCUSED HLTH RISK ASSMT | 96127 BRIEF EMOTIONAL/BEHAV ASSMT | 99406 BEHAV CHNG SMOKING 3-10 MIN |
| M/C CPT code: | G0442 ANNUAL ALCOHOL MISUSE SCREEN <u>&</u> COUNSELING 15 MIN | G0444 ANNUAL DEPRESSION SCREENING 15 MIN | 99406 BEHAV CHNG SMOKING 3-10 MIN in Symptomatic Patients |
| Quality Measure Reporting Code: | 3016F PT SCRND FOR UNHLTHY ALCOHOL USE | 3725F SCREEN DEPRESSION PERFORMED | 4004F TOBACCO USE SCRNG & CNSLG DONE |
| Alert Trigger: | Age = 18 years or older | Age = 11 years or older | Tobacco/Nicotine dependence - F17.200 DX Code Use |
| Typical Commercial Rates: | \$5-\$6 | \$5-\$6 | \$11-16 (But Not if done w/ Well PE) |
| Typical M/C Rates: | ~ \$18 | ~ \$18 | \$ ~ 15 |



Always Get Credit for What You Do - Include CPT "F" Codes in your Templates for Quality Measure Reporting

- CPT "F" codes (& some "G" codes) strictly for reporting info regarding Quality of Care measures to plans
 - Depression Screening, CA screenings & Mammogram Exclusions, Chlamydia Screening (&CHLMYD Screen Exclusions), DM care, Statin TX
 - No charges/payments directly assoc with F (& G) codes
- Build F (&G) codes into templates to automate reporting
- We moved all the F codes we use into a CPT Folder we created
- Procedures, Immunizations Billing Categories Previous CPT CPT Codes AllCodes Import_CPT Injections LABS Modifiers My Favorites NURSE VISIT OMT VISITS [BLOOD TESTS] [Quality Reporting Codes]

- 3079F DIAST BP 80-89 MM HG.
- 3210F GRP A STREP TEST PERFORMED.
- · 3511F CHLMYD/GC screen done.
- . 3511F CHLMYD/GC screen EXCLUSION. Modifiers: 1P
- 3725F SCREEN DEPRESSION PERFORMED.
- 4004F TOBACCO USE SCRNG & CNSLG DONE.
- 4008F BETA-BLOCKER THERAPY RXD/TKN. Some of our
- 4010F ACE/ARB THERAPY RXD/TAKEN.
- 4013F STATIN THERAPY/CURRENTLY TKN.
- · 4015F PERSIST ASTHMA MEDICINE CTRL.
- Codes
- 4064F ANTIDEPRESSANT RX.
- . 4188F APPROP ACE/ARB TSTNG (CMP/BMP) DONE.
- 4189F APPROP DIGOXIN TSTNG DONE.
- 4190F APPROP DIURETIC TSTNG (CMP/BMP) DONE.
- G8417 BMI >=30 CALCUATE W/FOLLOWUP.
- . G9664 Current STATIN USER or RCVD STATIN RX.
- G9708 B/L MASTECTOMY HX IN WOMEN
- . G9781 STATIN TX NOT USED for MED REASON Documented.

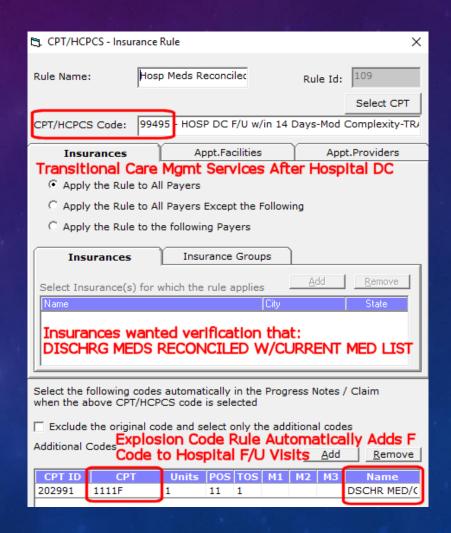






Get Even More Credit for What You Do – Use Exploding CPT "F" Codes

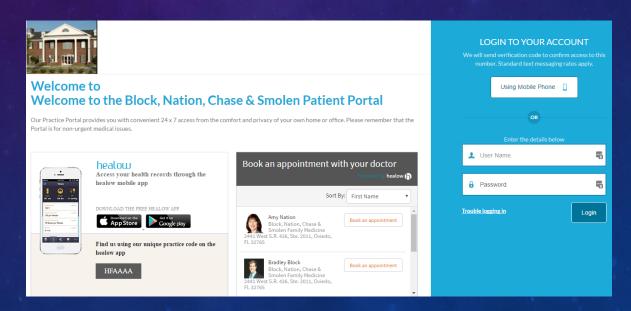
- Create CPT Explosion Codes via: Billing> CPT> CPT Explosion Codes
- Configure CPT Rules to trigger F Codes to be billed based on services performed which don't fit template parameters





Prioritize & Improve Patient Engagement with Portal & Healow to Boost MIPS & P4P Scores

 Biggest single MIPS PI Score is for Providing Patients w/ Electronic Access to their Health Information – ie - Being Web Enabled





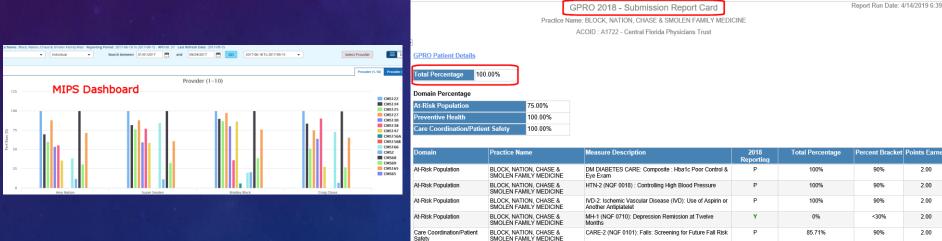
Web Enabled Patient Stats for Patients Seen in Past Year (MIPS)

- Dr Block's own Patients = 96% (children-92 yrs)
- Dr Bigg's own Patients = 82%
- Dr Block's Family Medicine Group = 96%
- Dr Bigg's Multi-Specialty Group = 81%
- Counts towards 40 points of MIPS PI score



EVERYONE Is Keeping Score on Us These Days....

- Get list from every performance program of what providers will be judged on for Bonuses, such as M/C ACO GPRO measures, to know what to implement
- Use MIPS Dashboard & Insurance Score Card results to make changes in workflow & your Alerts to boost future scores



BLOCK, NATION, CHASE &

SMOLEN FAMILY MEDICINE BLOCK, NATION, CHASE & SMOLEN FAMILY MEDICINE

Preventive Health

Preventive Health



Bradley M. Block, M.D. & William "Reddy" Biggs, M.D.

PREV-13: Statin Therapy for the Prevention and Treatment

PREV-5: Breast Cancer Screening (BCS

100%

2.00

Reviewing Personal Cost of Care & Risk Scores from Insurance Plan Score Cards in the Past





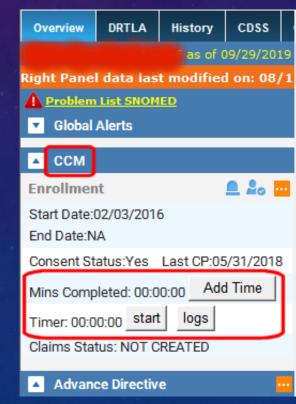
Lets Improve Your HCC Risk Scores & Cost of Care Scores in the Future While Making Extra \$ Doing This





Get Paid for Managing Your M/C Patients with Chronic Care Management – PCP's Today, But Specialists Will Have a New Option Soon

- CCM Module in eCW Easy to use & track time for overseeing & updating their care between visits
- Get paid for trying to keep your patients well and out of the ER & Hospital to reduce cost of care
- Approx \$40/patient/month (for 20 mins) = \$4,000/month & \$48K/year per 100 patients actively managed
- "Principal Care Management" starting Jan 1st for managing a single DX code that specialists & PCP's can use

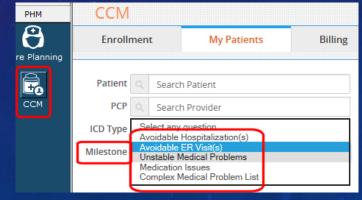


Customize & Use CCM Module to Improve Patient Oversight & Reduce Patient Costs

- Create & Customize "Milestones" in PHM section of Admin band
- Examples: ER Frequent Flyers, Avoidable Hospitalizations, Unstable Medical Issues
- Tag Patients via Blue Bell Icon in CCM screen to Link Milestones
- Run List for patients from the CCM screen who need extra oversight monthly so staff know who to call regularly









How About Another New Way to Get Paid For Managing Patients





CPT Code 99457 – Pays for Monitoring & Managing Care Associated with Remote Tracking Devices

- Remote physiologic monitoring & TX management services w/ >20 mins staff & provider time in a calendar month requiring interactive communication w/ patient/caregiver during that month
- For patients with ongoing or chronic disease process
- ■MC Rate = ~ \$50
- Reported only once per calendar month regardless of # of monitoring modalities performed
- May be reported simultaneously w/ CCM or TCM time (but time for performing these should be separate & distinct)

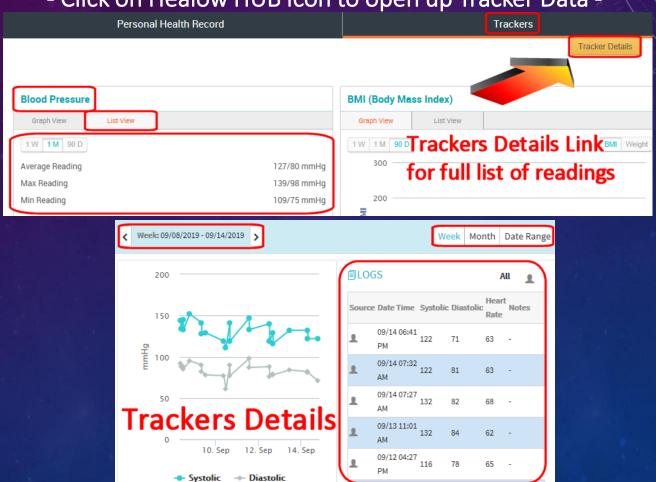
CPT Code 99457 Requirement Details

- Requires utilizing results obtained from FDA-defined Remote Patient Monitoring (RPM) device to oversee patient TX plans.
- •FDA classifies RPM equipment as "wireless medical devices" that utilize wireless radio-frequency (RF) communication (like Wi-Fi or Bluetooth) to support the delivery of healthcare.
- Device ordered by provider and used by patient for collecting, monitoring, & reporting health-related data
 ie- BG, BP, HR, & WT.
- Data needs electronic transmission to provider for review and recommendations - ie – Healow Tracker



To Bill for CPT Code 99457 Have Patients "Link" Their Device with Healow Trackers to Provide Their Data

- Click on Healow HUB Icon to open up Tracker Data -

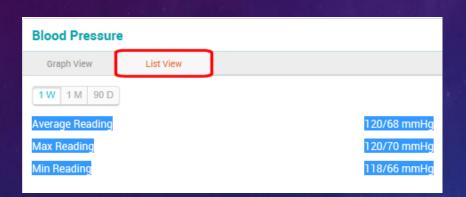


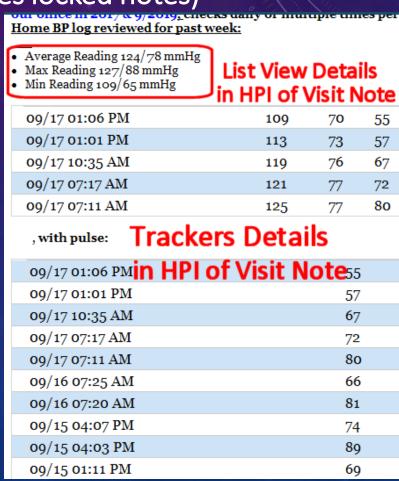


(Hub

Copy & Paste Healow Tracker Data into TE V.V.'s or Visit Notes

 Healow HUB Trackers Can <u>ONLY</u> be opened & viewed from visit notes (but this includes locked notes) -

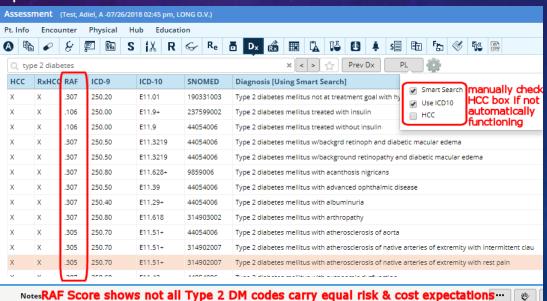






Improve Your Expected Cost of Care Stats – Find & Use HCC Codes w/o Fancy Modules

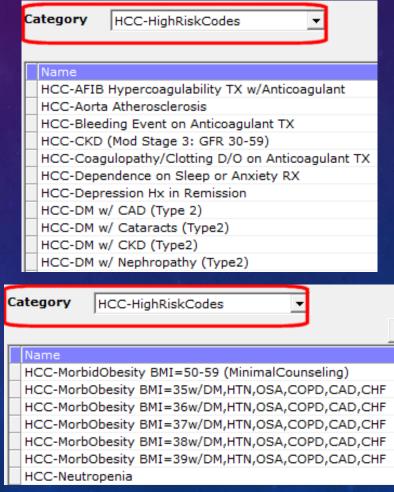
- HCC "High Risk DX" Codes boost expected cost of care stats for ACO & P4P shared savings bonus programs
- IMO Smart Search includes HCC data at no extra cost need Item Key turned on & have it set to automatically appear
- Choose DX Codes w/ the highest approp RAF score to get the highest expected cost of care index scores





How About Making It Even Easier & Quicker to Use HCC Codes!

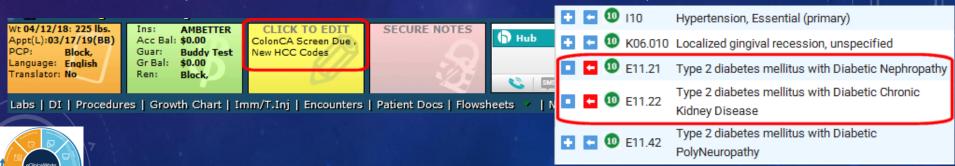
- Create Templates for commonly diagnosed HCC codes that insert HCC DX & Basic TX Plan
- Document HCC DX's & care in just seconds when you identify opportunities to use them





Next 2 Steps to be an HCC Star – Use the Registry to Find New HCC Codes On Your Patients And Watch for HCC Codes Due to be Used to MAXIMIZE Your HCC Risk Scores

- Use registry searches to identify patients who qualify for HCC codes based on abnormal lab values or DX codes not already being used & billed & in PL – ie- CKD and DM w/ CKD (not in PL)
- Add these new HCC codes to Problem List (PL)
- We add notation to Yellow Sticky Note for providers to be sure new PL codes not overlooked
- Providers watch yellow sticky notes & for PL codes w/ red arrows in right chart panel for HCC codes new or not used in past 12 months (but difficult to see red arrow in v11e)



When Patient is Next Seen, Their Newly Identified (or Overdue to be used) HCC DX Code is Used & Fully Documented with an HCC Template

Assessment:

Assessment: ▼

• CKD - Chronic kidney disease, Stage 3 (Mod), GFR 30-59 mL/min/1.73 sq meter - N18.3 (Primary)

Plan:

Treatment:

CKD - Chronic kidney disease, Stage 3 (Mod), GFR 30-59 mL/min/1.73 sq meter

Notes: Counseling done on probable etiologies, potential testing, & potential treatment options., Need to keep BP optimal, Need to keep BS optimal, Increase daily water intake, therapy as noted with ACEI or ARB if appropriate, follow renal labs.

Assessment:

Assessment: ▼

Type 2 diabetes mellitus with Diabetic Chronic Kidney Disease - E11.22 Primary)

DM with CKD has higher HCC score than DM alone

Ireatment

Plan:

Type 2 diabetes mellitus with Diabetic Chronic Kidney Disease

Notes: Low carbohydrate diet emphasized, weight loss, increase exercise, Educated on Diabetes Mellitus, Labs to be done every 3-6 months depending on BS control. Need to keep BP optimal, Need to keep BS optimal, therapy as noted with ACEI or ARB if appropriate, follow BS & Renal labs.



Using Alerts, Reporting Quality Measures, & Billing HCC Codes Pays Off

- ■Dr Block's Practice:
 - ACO MIPS Adjustment= 1.32% for 2019 & getting 5% APM bonus
 - Top end GPRO & AWV scores in M/C ACO
 - High Qual scores for other plans
 - Consistent Performance & Shared Savings Bonuses
- Dr Bigg's Practice:
 - ACO MIPS Adjustment= 1.45% for 2019 & 1.68% for 2020
 - High Performer with multiple insurance plans
 - CQW Alert Data helped insurance negotiations
 - ACO multiple Commercial Contracts w/ Higher Fee Schedules
- Both Offices:
 - Extra Income from services performed such as M/C AWV & Depression Screens



Billing & Finances of the Past





Billing & Finances of the Future

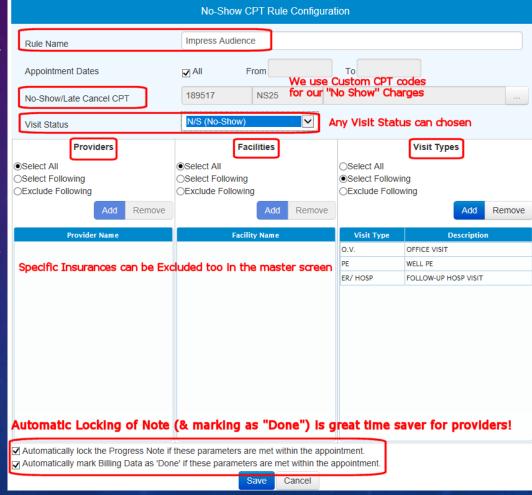




Tired of having to Lock Notes & Create Claims for No Shows or Cancellations – Configure Automated Charges & Claims(v11)

- Go to Billing>CPT>No Show **CPT Rules**
- Create multiple rules for practice
- Be sure to check box to "Show Invalid CPT codes" when linking Custom codes
- Fully Automated once Visit Status is updated to configured status in rules
- Our Biller (& Providers) Love this!

eClinicalWorks





Take Home Message

- Customize Your Workflow in eCW to Optimize Your Efficiency, Patient
 - Care, & Performance Scores
 - Improve Patient Engagement & Satisfaction
 - Raise your MIPS score
 - ■Boost Income & P4P/SSP Bonuses
- Refer to your notes & Implement the 3-5 Ideas







Questions?

- Bradley M. Block, M.D.
- William "Reddy" Biggs, M.D.



- If earning CME/CE Credit this is session ID "2338"
- We welcome feedback via the eCW Events App survey
 - For copy of our current & past presentations and our eCW Letters go to:

www.BlockAndNation.com/BlockAndBiggs

